



2015
CAR

2015 NAAA / CAR Conference MINUTES

Eastern Chapter Meetings
Board Meeting: March 18, 2015 10:30-11:30 am
All Member: March 19, 2015 8:00-9:00 am



1. Call meeting to order – *Meeting was called to order by Tad Swift at 8am.*
2. Introduction of Officers and Board of Directors – *Officers were introduced*
 - A. Officers
 - i. Chairman, James Gaughan, North East Pennsylvania Auto Auction
 - ii. President, Tad Swift, Corry Auto Dealers Exchange
 - iii. President-Elect, Charles Nichols, Bel Air Auto Auction
 - iv. Vice President, Chris Angelicchio, Pittsburgh Auto Auction (*did not attend*)
 - v. Secretary, Lynn Weaver, Harrisburg Auto Auction
 - vi. Treasurer, Peter Saldamarco, Central Auto Auction
 - B. Board of Directors
 - i. John Odorisio (2015), Manheim New Jersey
 - ii. Peter Saldamarco (2016), Central Auto Auction
 - iii. James Gaughan (2017), North East Pennsylvania Auto Auction
3. Review of Anti-Trust and Conflict of Interest Considerations
Tad Swift reminded everyone of the above policies.
4. Review & approve minutes from 2014 **Eastern** Chapter All Member Meeting, September 25, 2014 in Boston
5. Treasurer's Report – *Report given by Peter Saldamarco.*
6. Secretary's Report – *Report given by Lynn Weaver.*
 - **Membership Information presented for vote**

Regular Membership Applications Pending

Statewide Auto Auction – Board voted to table application pending a site visit.

1756 North Broad Street

Meriden, CT 06450

Contact: Thomas Balise

Owner: Thomas W Balise 100%

Corporation: Central Auto Auction, Inc.

Regular Member Change of Ownership/Name

America's Auto Auction – Harrisburg - Approved

Previous Name: Harrisburg Auto Auction

Previous Owners: Todd "Chip" Hoynitski 80%, Lynn Weaver 10%, John Congdon 10%

New Owner: America's Auto Auction, Inc. 100%

Contact: Ben Lange

1100 South York Street

Mechanicsburg, PA 17055

Corry Auto Dealers Exchange - Approved



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Previous Owners: Merle E. Swift 90%, Tad L. Swift 10%
New Owners: Merle E. Swift 70%, Tad L. Swift 30%
Contact: Tad Swift
12141 Route 6
Corry PA 16407

Pittsburgh Auto Auction - *Approved*

Previous Owners: Dennis J. Angelicchio 45%, Debra Angelicchio Jackson 45%, David J. Angelicchio 10%
New Owners: Dennis J. Angelicchio 33.33334%, Debra Angelicchio-Jackson 33.33334%, David J. Angelicchio 33.33334%
Contact: Dave Angelicchio
378 Hunker Waltz Mill Road
New Stanton, PA 15672-0431

Regular Member Change of Name Only

Manheim Keystone PA - *Approved*

Previous Name: Manheim Central Penn
Contact: Sal Cuomo
488 Firehouse Road, Grantville, PA 17028

Associate Membership Applications Pending

Chesapeake Auto Appraisers/Reed Appraisers, LLC – *Voted to table pending additional information*

6 Wagon Trail Court
Silver Spring, MD 20906
Contact: Michael Wigmore

Effluent Retrieval Services, Inc. - *Approved*

600 Washington Street, Unit C
Bristol, PA 19007
Contact: Jon Beagle

Massachusetts Independent Automobile Dealers Association - *Approved*

1 Upland Road, Building 200, Suite 226
Norwood, MA 02062
Contact: Melissa Otis

Preowned Auto Logistics - *Voted to table pending additional information*

103 Canal Street
Salem, MA 01970
Contact: Michael Forgette

Associate Member Change of Name Only

Element Fleet Management - *Approved*

Previous Name: PHH Arval
Contact: William Cieslak
940 Ridgebrook Road
Sparks, MD 21152

7. New Business

A. Political Action Committee



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- B. Chapter President Elect Training – July 29-30, 2015, NAAA, Frederick, MD – *Charles Nichols reported that he would be attending.*
- C. AuctionNet Incentive
- D. Auction Standards Training Program – Dealers Auto Auction of the Southwest, March 23-24, 2015. Details and registration on the NAAA website, www.naaa.com
- E. Dynamic Leadership Institute – The Broadmoor, Colorado Springs, CO, April 19-20, 2015.
- F. Auction Industry Survey – 81% auction participation in 2014. Participants in this year’s survey will receive a complimentary registration for the Orlando convention.
8. Old Business
9. 2015 Meeting information
- NAAA Dynamic Leadership Institute – April 19-20, 2015, The Broadmoor, Colorado Springs, CO
 - NAAA Day on the Hill – May 1, 2015, Washington, DC
 - NIADA - June 22-25, 2015, Las Vegas
 - NAAA Convention – September 22-24, 2015, Orlando
- Executive Committee Report was given by Dave Angelicchio.
Dave Urban from Morgan Stanley gave a report on the Eastern Chapter’s investments.*
10. Adjourn – *The meeting was adjourned at 8:40am.*