



2017 NAAA/CAR Conference MINUTES

Eastern Chapter Meetings
Board Meeting: March 1, 2017 9:15 am
All Member: March 2, 2017 8:00 am



The meeting was called to order at 8:04 am by President Chris Angelicchio.

The chapter Officers and Board of Directors were introduced:

A. Officers

- i. President, Chris Angelicchio, ADESA Pittsburgh
- ii. President-Elect, Steve DeLuca, Auto Auction of New England
- iii. Vice President, Alain Joyal, St. Pierre Auto Auction ESP, Ltd. (not in attendance)
- iv. Secretary, Lynn Weaver, America's Auto Auction
- v. Treasurer, Peter Saldamarco, Central Auto Auction (not in attendance)
- vi. Chairman of Board, Charles Nichols, Bel Air Auto Auction
- vii. President Emeritus, Clo Angelicchio (not in attendance)

B. Board of Directors

- i. James Gaughan (2017), North East Pennsylvania Auto Auction (not in attendance)
- ii. Tad Swift (2018), Corry Auto Dealers Exchange (not in attendance)
- iii. Charles Nichols (2019), Bel Air Auto Auction

Attending members introduced themselves.

President Angelicchio reminded everyone of the Anti-Trust and Conflict of Interest Considerations.

The minutes from the Chapter All Member Meeting in Las Vegas, November 17, 2016 were reviewed and approved.

The Treasurer's Report was given by Lynn Weaver. Dave Urban reported on the chapter's investments.

Lynn Weaver gave the Secretary's Report. Lynn presented the membership and ownership changes below.

Regular Membership Applications Pending - NONE

Regular Member Change of Ownership/Name:

America's Auto Auction -- Lancaster, Inc.

Previous Name: ABC -- Lancaster

Previous Owners: Auction Broadcasting Company, 51%, Partners Group Auction, LLC 29%, Red Zebra, LLC 20%

New Owner: America's Auto Auction, Inc. 100%

Contact: Dustin Miller

1040 Commercial Ave, East Petersburg, PA 17520

Regular Member Change of Name Only - NONE

Associate Membership Applications Pending -- NONE

Associate Member Change of Ownership/Name - NONE

Associate Member Change of Name Only -- NONE



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New State Association Members:

Connecticut Independent Auto Dealers Association (CTIADA)

185 Welton Street, Hamden, CT 06517

Contact: Debbie Wright

A motion was made, seconded and approved to accept the ownership change and new state association member.

The following new business was discussed:

- A. Auction of the Year Award
- B. Chapter Auction for Charity – *a motion was made and approved to spend up to \$10,000 on an item for the charity auction*
- C. Political Action Committee (PAC)
- D. Chapter President Elect Training
- E. Auction Standards Training
- F. Auction Industry Survey

Announcements regarding the following NAAA programs were made:

The next meeting is scheduled for November 2017, during the 2017 NAAA/NRC Conference in La Quinta, CA

Other meetings include:

- a. NAAA Leadership Institute – April 2-3, 2017, The NFL Hall of Fame, Canton, OH
- b. NAAA Day on the Hill – May 4, 2017, Washington, DC
- c. National Independent Auto Dealers Association – June 12-15, 2017, Mirage Hotel, Las Vegas
- d. NAAA 2017 Convention – November 15-17, 2017, Waldorf Astoria, La Quinta, CA

The meeting was adjourned at 8:35am.