



2016 NAAA/CAR Conference

MINUTES

Eastern Chapter Meetings
Board Meeting: November 15, 2016 3:30 pm
All Member: November 17, 2016 8:00 am



1. Call meeting to order – ***Meeting called to order by Charles Nichols***
2. Introduction of Officers and Board of Directors
 - A. Officers
 - i. Chairman, Tad Swift, Corry Auto Dealers Exchange
 - ii. President, Charles Nichols, Bel Air Auto Auction
 - iii. President-Elect, Chris Angelicchio, ADESA Pittsburgh
 - iv. Vice President, Steve DeLuca, Auto Auction of New England
 - v. Secretary, Lynn Weaver, America's Auto Auction Harrisburg
 - vi. Treasurer, Peter Saldamarco, Central Auto Auction
 - B. Board of Directors
 - i. Peter Saldamarco (2016), Central Auto Auction
 - ii. James Gaughan (2017), North East Pennsylvania Auto Auction
 - iii. Tad Swift (2018), Corry Auto Dealers Exchange
3. Review of Anti-Trust and Conflict of Interest Considerations
Charles Nichols reminded everyone of the above policies.
4. Minutes from Chapter All Member Meeting in Las Vegas, March 17, 2016 have been distributed.
A motion was made, seconded and approved to accept the minutes.
5. Treasurer's Report
Peter Saldamarco presented the chapter financial report.
6. Secretary's Report
Lynn Weaver presented the membership applications and ownership change below.
 - Membership Information for Committee meeting on Thursday, November 17 presented for vote

Regular Membership Applications Pending

Car-Tech Auction, Inc.

528 Morristown Road, Matawan, NJ 07747
Contact: Lou Rapuano
Owner: Lou Rapuano 100%
Corporation: Car Tech Auction, Inc.

Yorkmont Auto Auction

799 South Main Street, Fair Haven, VT 05743
Contact: Shawn Camara
Owner: Shawn Camara 100%
Corporation: Yorkmont Auto Auction, Inc.

Regular Member Change of Ownership/Name

Central Pennsylvania Auto Auction, Inc.

Previous Owners: C. Grant Miller 45%, Jeanne M. Miller 44%, Douglas Miller 7%, Robert Q. Miller 2%,



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William C. Miller 2%

New Owners: C. Grant Miller 43%, Jeanne M. Miller 42%, Douglas Miller 9%, Robert Q. Miller 3%,

William C. Miller 3%

Contact: Charles Grant Miller

PO Box 41, Lock Haven, PA 17745

Greater Erie Auto Auction

Previous Owners: Greater Erie Auto Auction, LLC: Larry Todd Briggs and Patricia Briggs 26.983%, Tim Shults 14.297%, Edmond Shults Jr. 14.297%, Avonia Realty 15.443% (Michael Redlawsk, Toby Froehlick, Jack Gordon), Randy and Cheryl Kane, 3.220%, Robert Tierney 3.220%, Richard Turner, Jr. 3.220, Paul and Rebecca Wiggers, Jr. 3.220, John & Roberta Kozlowski 3.220%, James and Jean Scott, 1.610%, Hartley Car Dealership (Micky Hartley) 1.610%, Richard and Kathleen Briggs 1.610%, Jeff Fatica 1.610%, Martin Farrell 1.610%, William Rose 0.805%, Valden Madsen 0.805%, David Penman 0.805%, Charles Grucza 0.805%, Mary J. Britton 0.805%, Frank Tittio 0.805%

New Owners: Greater Erie Auto Auction, LLC: Larry Todd Briggs and Patricia Briggs 27.89%, Tim Shults 14.78%, Edmond Shults Jr. 14.78%, Avonia Realty 15.96% (Michael Redlawsk, Toby Froehlick, Jack Gordon), Robert Tierney 3.33%, Richard Turner, Jr. 3.33, John and Roberta Kozlowski 3.33%, James and Jean Scott, 1.66%, Hartley Car Dealership (Micky Hartley) 1.66%, Richard and Kathleen Briggs 1.66%, Jeff Fatica 1.66%, Martin Farrell 1.66%, Shelly Wells 1.66%, Kandy Wiggers 1.66%, William Rose 0.83%, Valden Madsen 0.83%, David Penman 0.83%, Charles Grucza 0.83%, Mary J. Britton 0.83%, Frank Tittio 0.83%

Contact: L. Todd Briggs

PO Box 916, Fairview, PA 16415-0916

A motion was made, seconded and approved to accept the ownership change. The members requested that the new member applications be tabled until more information was received.

7. New Business

A motion was made, seconded and approved to accept Alain Joyal as Vice President.

ADESA Winnipeg was recognized and congratulated for winning the Auction of the Year Award for the Eastern Chapter.

Announcements regarding the following NAAA programs were made:

Political Action Committee (PAC)

Chapter President Elect Training

NAAA Services Corporation

Auction Standards Training

Leadership Institute 2017

Auction Industry Survey



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Charles Nichol presented the presidential gavel to incoming chapter president Chris Angelicchio.

Chris Angelicchio presented outgoing chapter president Charles Nichols with a Warren Young Fellow thanking Charles for his service to the chapter.

8. Old Business & Announcements

The next meeting is scheduled for March 1-2, 2017, during the 2017 NAAA/NAAA Car Conference in Las Vegas

Other meetings include:

- a. NAAA Leadership Institute – April 2-3, 2017, The NFL Hall of Fame, Canton, OH
- b. NAAA Day on the Hill – May 2017, Washington, DC
- c. National Independent Auto Dealers Association – June 12-15, 2017, Mirage Hotel, Las Vegas
- d. NAAA 2017 Convention – November 15-17, 2017, Waldorf Astoria, La Quinta, CA

Meeting adjourned at 8:45 am.



Meeting Attendance Record

Eastern Chapter All Member Meeting

Thursday November 17, 2016 8:00 a.m. - 8:30 a.m.

Last Name	First Name	Organization	Signature
Maidment	Gregg	ADESA Nevada	<i>[Signature]</i>
Clawss	Wendy	ADESA Buffalo	<i>[Signature]</i>
Hunnicutt	Carrie	Southwest Auto Auction	<i>[Signature]</i>
Michals	Charles	BELAIR AA	<i>[Signature]</i>
CHAS			
Angelichio	Chris	ADESA Pittsburgh	<i>[Signature]</i>
Wheeler	Clint	Americans AA	<i>[Signature]</i>
Quinn	Julie	Rochester's Central Auto Auction	<i>[Signature]</i>
Beck	Joel	Auction Insurance	<i>[Signature]</i>
JOYAL	ALAN	ESP AUTO AUCTION LTD	<i>[Signature]</i>
CRAB	ESTES	ADESA NY	<i>[Signature]</i>
Pikamanc	Debra	CENTRAL AA	<i>[Signature]</i>
Wildmarco	SALLY	CENTRAL AA	<i>[Signature]</i>
Pierog	Michele	Auto Auction of England	<i>[Signature]</i>
Barber	Bethany	State Line Auto Auction	<i>[Signature]</i>
Barber	Jeffrey	state line AA	<i>[Signature]</i>
Fitzwater	Charles	Lynway AA	<i>[Signature]</i>
Rodgers	Scott	Southern AA	<i>[Signature]</i>
Briggs	Todd	GREATER ERIE A/A	<i>[Signature]</i>
Bridges	PATHY	"	<i>[Signature]</i>
mitchell	Cindy	Belair AA	<i>[Signature]</i>
ROGERS	JIMMY	BELAIR AA	<i>[Signature]</i>
HUBBES	Jay	MANHATTAN	<i>[Signature]</i>
GAUGHAN	JAMES	NEPAA	<i>[Signature]</i>
BARBER	JEFF	S.L.A.A.	<i>[Signature]</i>
Briggs	Chissy	Greater Erie	<i>[Signature]</i>
Drew	Nick	Auto Use	<i>[Signature]</i>
REMMES	JAMES	AUTO USE	<i>[Signature]</i>
SWIFT	JAD	CADE	<i>[Signature]</i>
Wenke	ly	Her	<i>[Signature]</i>