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**For Immediate Release**

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## **ADESA Announces New General Manager for ADESA Nashville**

*CARMEL, Ind.*—ADESA, a business unit of KAR Auction Services (NYSE: KAR), today announced that Harold Chapman, previously general manager of ADESA Kansas City, will lead ADESA Nashville as general manager, effective immediately.

“During his time at ADESA Kansas City, Harold has proven to be a strong leader who motivates his staff to provide the highest levels of service,” said Paul Lips, chief operating officer at ADESA. “We’re pleased to have someone with Harold’s industry knowledge, skill set and successful track record join the team in Nashville.”

Chapman has more than 20 years of auto auction experience, including 17 years with ADESA. He has served as general manager at ADESA Kansas City since 2003, overseeing the auction’s move to a newly built facility in 2009. Under his leadership, ADESA Kansas City was named the General Motors Auction of the Year for both 2011 and 2012, and 2010 Most Improved Auction of the Year from Wells Fargo Auto Finance.

Chapman got his start in the auto auction industry as general sales manager with the Frankenthal Group/Louisville Auto and Cincinnati Auto Auction. He joined ADESA Indianapolis in 2000 in outside sales.

“I’m very proud of everyone at ADESA Kansas City and their many industry recognitions,” said Chapman. “I am excited to now work with the team at ADESA Nashville to further build relationships and enhance their reputation for service excellence in the local market.”

### **About ADESA**

ADESA offers a full range of auction, reconditioning, logistical and other vehicle-related services to meet the remarketing needs of both its institutional and dealer customers. The company handles virtually every stage of the used-vehicle lifecycle through its related subsidiaries of PAR North America, RDN, AutoVIN and CarsArrive. Remarketing services include a variety of activities designed to transfer used vehicles between professional sellers and buyers.

ADESA hosts weekly sales at its 76 auction locations across the United States, Canada and Mexico. The company also builds and manages online sale platforms for many major vehicle manufacturers. The company’s online auction venues include ADESA LiveBlock, which simulcasts vehicles worldwide; and ADESA DealerBlock, which offers two ways to buy: bid-now sales events or buy-now pricing 24/7. ADESA is part of the KAR Auction Services group of companies. Visit [ADESA.com](http://ADESA.com) for details.

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