



For Immediate Release

Media Inquiries:

Darci Valentine
(317) 249-4414

darci.valentine@karauctionservices.com

Analyst Inquiries:

Mike Eliason
(317) 249-4559

mike.eliason@karauctionservices.com

KAR Auction Services Promotes Stacey White to Senior Vice President of Enterprise Optimization

CARMEL, Ind., Sept. 1, 2016—KAR Auction Services, Inc. (NYSE: KAR), a leading end-to-end vehicle remarketing services provider, announced today that Stacey White has been promoted to senior vice president of enterprise optimization. White will continue to report to David Vignes, KAR's executive vice president of enterprise optimization.

In addition to her other responsibilities, White will now oversee transportation at the corporate level. She will continue to oversee the company's procurement and sourcing strategies, while still leading the team charged with standardization of operations and processes at all newly acquired auctions.

"Stacey has more than 20 years of experience in the auto remarketing industry and is well respected by other employees throughout the company," said Vignes. "She has a proven track record of success and the willingness and drive to continue taking on more responsibilities, making her well-suited for this role."

White joined KAR Auction Services in 2008 as an operational compliance auditor. Since then, she's held a variety of positions, including director of process improvement and cost management and, most recently, vice president of enterprise optimization.

"I am excited to take on this new role where I can apply my previous experience and knowledge gained from my career at KAR," said White. "I look forward to working with new team members and taking on this new challenge."

White holds degrees from Canada's Saint Mary's University and Compu College School of Business in Halifax, Nova Scotia.

About KAR Auction Services

KAR Auction Services, Inc. (NYSE: KAR), a FORTUNE® 1000 company, operates worldwide vehicle auction services and provides related services. Based in Carmel, Indiana, the KAR group of companies is

comprised of ADESA, Inc. (ADESA), Insurance Auto Auctions, Inc. (IAA), Automotive Finance Corporation (AFC), and additional business units, with approximately 17,000 employees and 300 locations. Together, KAR's complementary businesses provide support, technology and logistics for the used vehicle industry. For more information, visit karauctionservices.com.

###