

Auto Auctions Form National Unit Here, Elect C. B. Drake

A National Auto Auction Protective association organized here Saturday night aimed Sunday at protecting auction owners and customers from "undesirable" dealers and sellers.

Auction owners from six Mid-western states threshed out their problems in the Orlando hotel, coming up with a set of officers, a board of directors, and locating of a clearing house at Kansas City.

C. B. DRAKE, owner of the Drake Auto auction in Decatur, was named president of the association. The owners had assembled here at Mr. Drake's invitation.

Other officers:

Ken Schaefer, owner of the Ken Schaefer Auto Auction in Indianapolis, vice president.

David C. Watson, secretary, and Mrs. Lillian Hamilton, treasurer. They own the Public Auto auction in Kansas City as a partnership.

The clearing house, to which association members will report irregularities and which will pass on reports to the rest of the membership, will operate from the Public Auto Auction offices in Kansas City.

Association officials, who met until 3 a.m. yesterday and finished their organization efforts later in the morning, said they hope eventually to enlist most of the nation's estimated 500 auction owners.

THE ONLY membership restriction will require that applicants be automobile auction owners.

Mr. Schaefer said a need exists for a protective organization, similar to credit bureaus, which can help break up car theft rings, passing of fraudulent checks, and "any irregularities of buying or selling cars at auction."

He explained that the association will be self-supporting and self-informing, with information contributed by one member passed on by telegraph to the rest of the membership. Members may query the clearing house when they are uncertain of any phase of a transaction.



C. B. DRAKE

"Most auctions have some trouble with undesirable dealers and it's increasing," Mr. Schaefer declared. "This is a comparatively new business, and we're looking to the future. We're finding different ways of meeting our problems."

OFFICIALS of the new association agreed that in most auctions a quarter of a million dollars will change hands during the selling of from 150 to 200 automobiles in four to five hours.

Using \$50,000 as a conservative average for each auction in the country, they declared the total weekly turnover would be at least two and one-half million dollars.

By-laws governing participation of owners in the association were drawn up during the weekend sessions for approval of the seven-man board of directors. Named to the board:

George Lawson, Dyer Auto Auction, Dyer, Ind.

D. V. Webster, Fort Wayne (Ind.) Auto Auction.

William Hadley, Evansville (Ind.) Auto Auction.

N. C. Maney, Maney Auto Auction, Murfreesboro, Tenn.

Charles Thale, Quincy (Ill.)

CAR AUCTION GROUP FORMED.

Two Kansas Citizens Are Officers of Protective Association.

DECATUR, ILL., Aug. 29. (AP)—Twenty-five owners of motor car auction places in six Mid-West states formed the National Auto Auction Protective association today.

Its purpose, they said, is to protect auction owners and customers from "undesirable dealers and sellers" and to combat the selling of stolen cars, passing of fraudulent checks at auction sales, and other irregularities.

The group plans to set up a clearing house in Kansas City which will receive reports of irregularities and telegraph them to members. The organization said it hoped to include all the estimated 500 car auction owners in the country.

Officers elected:

C. B. Drake, Decatur, president; Ken Schaefer, Indianapolis, vice-president; David C. Watson, Kansas City, secretary, and Mrs. Lillian Hamilton, Kansas City, treasurer.

Named to the board of directors:

George Lawson, Dyer, Ind.; D. V. Webster, Fort Wayne, Ind.; William Hadley, Evansville, Ind.; N. C. Maney, Murfreesboro, Tenn.; Charles Thale, Quincy, Ill.; L. W. Noel, Hannibal, Mo., and J. L. Spurgeon, Des Moines.

Michigan also was represented in the organization.

David C. Watson, 1700 New Jersey avenue, Kansas City, Kansas, and Mrs. Lillian Hamilton, 3519 Bales avenue, are partners in the Public Auto Sales company, 4503 East Twenty-seventh street. Mrs. Hamilton was a partner in a public motor car auction which formerly operated at the old Riverside race track in Platte County. Both were in Decatur last night.

Auction Operators Form Protective Association

DECATUR, ILL.—Formation of a National Auto Auction Protective Assn. was announced here last week with the election of C. B. Drake, Drake Auto Auction, Decatur, as president of the association.

The association is designed to protect auction owners and customers against "undesirable" dealers and sellers, to afford a central clearing house for information relative to the buying and selling of used cars on the wholesale markets and as a checkup system on stolen cars and bad check artists, it was declared.

Other officers elected to serve with Drake include the following:

Ken Schaefer, owner of the Ken Schaefer Auto Auction, Indianapolis, vice-president; David C. Watson, secretary, and Mrs. Lillian Hamilton, treasurer, co-partners in the Public Auto Auction, Kansas City.

* * *

CAR SALE RISKS A TOPIC.

Meeting of Auction Group Will Be Tomorrow Night.

Risks on bad titles, stolen cars and worthless checks will be discussed with a representative of Lloyds of London at 7 o'clock tomorrow night at a meeting of the National Auto Auction Protective association, Inc., at the Hotel Phillips, Mrs. Lillian Hamilton, 4503 East Twenty-seventh street, secretary-treasurer, announced. C. B. Drake, Decatur, Ill., president, and Kenneth Schaefer, Indianapolis, vice-president of the newly-formed organization, will attend.

Above four items to be made up in kits, these kits available for purchase by each individual auction.

Committee to advertise in Automotive News, Automotive Market Report together with full facilities of the press.

Letters will be sent to auctions far in advance for notification of this program, enabling each auction to order kits of above material.

Mr. Eugene Waldrep reported for the Advertising Committee.

I move the Association appropriate \$3500.00 for full page ad to appear in Automotive News during the months of October, November, January, February, March and April, if special rate is made available.

Motion was seconded and approved by vote.

Officers elected for the year 1958-59 as follows.

Mr. Thomas Beasley, President,
Mr. Harold Henry, Vice-President
Mr. Joseph Briley, Secretary-Treas.
Mr. Bernard Hart, Executive Secretary
Mr. Tim Anspach, Chairman of Board

Directors elected for 3 year term.

Mr. Frank Brasher
Mr. Carroll Kopfer
Mr. Fred Mathews
Mr. E. Leroy Cox, Jr.
Mr. Eugene Waldrep

Carried from the previous Board of Directors.

Mr. Lawrence Tribble
Mr. Dave Speilman
Mr. Joel Strickland
Mr. Fred Brown

Meeting adjourned for lunch. Mr. C. E. Pitts, President N.I.A.D.A. spoke to the group on the topic, "How Wholesale Car Auctions Benefit Independent Car Dealers and the N.I.A.D.A." Mr. Walter B. Cooper, Director, National Auto Dealers Association, spoke on the topic, "Wholesale Car Auctions benefit New Car Dealers."

Afternoon session August 23rd.

Meeting called to order by Mr. Anspach.

Next year's meeting will be held during the month of September in Birmingham, Alabama.

A general discussion was held.

Adjournment.

Speaker for the Banquet was the Hon. Frank G. Clements, Governor of the State of Tennessee.

There were forty-one Auctions registered and 118 persons attended the Banquet.

Respectfully submitted.

Jacob N. Pugh
Secretary

Meeting adjourned for lunch at which time the speaker was Mr. Milton Rayner, a Chicago Attorney, who serves as the Attorney for the Greater Chicago Used Car Dealers Association.

Afternoon session August 22nd.

The Treasurer's report was accepted as given.

Mr. Anspach called on the Insurance Companies represented to make any remarks which they might want to make to the group. Mr. Tom Adams represented Auction Insurance Agency and Mr. W. Clinton Bell, represented Empire Mutual Insurance Company.

There was a general discussion of sale and no sale fees in various areas.

Mr. Steve Weiner opened discussion on National Auto Auction Week. After a general discussion Mr. Anspach appointed the following Committee to work with Mr. Weiner on the observance of this week. Mr. Morris Puro, Mr. Dave Speilman, Mr. Fred Mathews, and Mr. Fred Brown.

At this time a hand vote was taken - "Who would be interested in taking group insurance as presented by Mr. Kroeg at the morning session." It was decided that there had not been enough time for thoroughly studying the plan. Mr. Ruhl recommended that an Insurance Committee be appointed to examine, study and take a poll on the Insurance plan in fairness

to the Auctions and Insurance Companies represented at the meeting.

Discussion was held with regards to a membership committee consisting of a member from each zone.

Meeting adjourned.

Saturday August 23rd.

Meeting called to order by the President.

Announcement was made of the appointment of Mr. Bernard Hart as Executive Secretary who's duties it will be to carry on the business of the Association getting out a monthly bulletin regarding Association Business and activities.

Mr. Anspach called for a report from the Publicity Committee appointed for the National Auto Auction Week.

Mr. Puro responded.

"To promote the fourth National Auto Auction Week." During the third week of April. Date subject to change.

1. Posters to be made up to get out to all auctions, to be displayed well in advance.
2. Handbills to be printed, and distributed by all auctions.
3. Local ads, matches, etc., by individual auction members.
4. Buttons advertising National Auto Auction Week, to be worn by all auction employees.

that the application will be acted on upon the recommendation of the Southern Association.

A motion was made and properly supported that the Secretary mail a registered letter to the Seven Provinces Insurance Co. to effect cancellation of the Insurance Policy No. SCP-01-00-14 issued to the Association to be effective as of November 17, 1957.

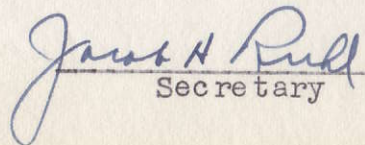
A motion was made and seconded that any of the Board members and Committee members be reimbursed for any travel and hotel room expenses incurred on any special-called meeting of the Association.

A motion was made and approved that the following Auctions applications be approved for membership.

Harold Robinson Auto Auction
Peabody Auto Auction
Fort Wayne Speedway Auto Auction
A-1 Auto Auction
Dayton-Dixie Auto Auction, Inc.

A motion was made and properly supported that Carl E. Marker be elected an Honorary lifetime membership with all privileges of the Association except voting rights.

There being no further business the meeting was adjourned.


Secretary

MINUTES OF NAAA MEETING
AUGUST 22 & 23, 1958

The Annual Meeting of the National Auto Auction Association was held August 22nd and 23rd at the Hotel Bismarck, Chicago, Illinois.

The meeting was called to order by the President, Mr. Tim Anspach. Mr. Anspach called on Mr. Jacob H. Ruhl for the Invocation.

A group hospitalization insurance plan was presented to the Group by Mr. Alec Kroeg so the group could think and talk about it previous to taking a vote.

The Question of the six month waiting period for new Auctions starting in business was presented and the following motion was made and passed to correct the situation. I move we amend the By-Laws to read that an Auction be accepted before the six month period and that we adopt a new temporary Certificate of Membership to issue to these Auctions during the waiting period.

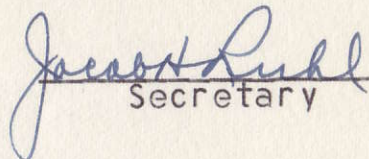
The Group Advertising by the Association was discussed at length. Mr. Anspach appointed the following committee to investigate the Advertising Situation. Mr. Dave Speilman, Mr. Eugene Waldrep, Mr. Frank Brasher, Mr. Harold Henry, Mr. J. C. Hocking, and Mr. J. H. Ruhl.

due to a vacancy in this office and Mr. Harold Henry was elected to the Board of Directors.

There were 23 Auctions represented, 7 visiting Auctions, and a total of 70 persons attended the banquet in the evening.

Candy Candido supplied the evening entertainment together with an orchestra featuring a girl vocalist.

There being no further business the meeting was adjourned.


Secretary

NAAA MINUTES CHICAGO SPECIAL MEETING

September 28, 1957

The Board of Directors held a special called meeting by the President at the Hotel Sherman on the above date with the following directors and officers present. Anspach, Briley, Beasley, Tribble, Cox, Brown, Goodman, and Ruhl. The following were represented by proxy: King Sutton, Columbus, Ohio and Harold Henry, California.

The purpose of the meeting was to discuss the Insurance program and the recent action taken by the Seven Provinces Ins. Co. Ltd., with reference to the increased rate and the cancellation of certain Auction operators.

A motion was made and properly supported that for due reasons the membership of Don Kelly Auto Auction be suspended and that the Secretary instruct him to return his membership certificate and plaque and that a refund of his membership fee be returned on a pro-rata basis.

A motion was made and properly supported that the application of the Murray Auto Auction be held in abeyance until we receive a recommendation of the Southern Auto Auction Association.

A motion was made and properly supported that the Secretary of NAAA write a letter to the Murray Auto Auction to the Attention of Reuben James

on the topic "What's Wrong With People". Mr. Geo. Leiste, Vice-President of Seven Provinces Insurance Company also gave a short talk during the luncheon period.

At 2:00 P.M. the President, Mr. Anspach again called the Meeting to order.

The Secretary read the minutes of the Miami Convention and they were approved as read.

Copies of the Treasurer's report were given to each member and it was accepted.

Mr. R. A. Waldrep expressed his grievance with regards to the article which appeared in the Automotive Market Report naming the Seven Provinces Insurance Company as the official Insurance Company of the Association. He stated that it had caused the Southern Auctions an awfully lot of difficulties inasmuch as it gave the price which the Company charges the Auction owner for the Insurance. A motion was made by Mr. Waldrep that any member be permitted to obtain Insurance where he wants it and no Insurance Company have the title as being official.

Mr. Leiste approved the method of each Auction insuring through Seven Provinces, sending a notarized statement of how many cars they had on sale instead of the lengthy report used heretofore.

The Committee appointed to organize the Eastern Group reported they will meet September 21st. Jacob H. Ruhl, Chairman.

Mr. Joe Briley is Chairman of the mid-western group but they had not decided on a meeting date as yet.

It was moved by Mr. Pat Thornton that the next Convention be held in the City of Chicago. The date and place to be set by the following Committee. Joe Briley, Mr. Golden, Pat Thornton.

A motion was made by Mr. Tom Beasley that the President be allowed a modest expense account to attend the various zone meetings. The motion was seconded and passed.

Mr. Anspach called on the visiting Auctions for any remarks which they might want to make.

During the meeting of the Board of Directors Mr. Joe Briley was elected to serve as Chairman of the Board

discuss their problems, then bring them to the National Organization, which it was decided will meet annually for a two day meeting, instead of semi-annual as it has in the past.

Mr. Anspach appointed the following committee to organize the mid-western states: Joe Briley, Pat Thornton, Leona Drake, Purley Gill, and Harry Gelt. The following committee was appointed to organize the Eastern States. Jacob H. Ruhl, Roy Cox, Warren Shaw, Morris Puro, Irving Mondore, and Al Clements.

The states were assigned as follows:

EAST - Pennsylvania, New York, Massachusetts, Connecticut, Maryland, New Jersey

SOUTH- Tennessee, Texas, Alabama, Georgia, South Carolina, Florida, Kentucky, Louisiana, Mississippi, North Carolina, Oklahoma, Virginia, Arkansas

MID-WEST - Ohio, Illinois, Michigan, Indiana, Missouri, Wisconsin, Iowa, Minnesota, North Dakota,

WEST - California, Colorado, Nebraska, Arizona, Idaho, Oregon, South Dakota, Utah, Washington

It was discussed and decided upon that any of the border states could belong to two of the four zone organizations if they desired.

Mr. Waldrep then suggested there should be a Zone Trustee to work with the National Association. Mr. Carroll Kopfer was appointed Trustee from the Western Assn. and Mr. Tom Beasley from the Southern Assn.

There was quite a lengthy discussion with regards to who is eligible for membership in the organization. A motion was made by Mr. Waldrep as follows. Motion - I move before the body that any Auction owner having applied and proved himself for a six month period, having been approved by the Zone Trustee and Board of Directors be accepted for membership in the organization. Mr. Pat Thornton seconded the motion and the motion carried.

Telegrams were received from Mr. Carl Marker and Mr. Sam Goodman expressing their regrets in not being able to attend the meeting.

The meeting was adjourned for lunch.

Our luncheon speaker was the Honorable Philip B. Gilliam who spoke

it has in the past to devote all its good offices and energy toward the mutual best interests of all phases of this great industry. Specifically, to work toward a common goal of trust and confidence that encompass the activities of Auction operators where-in their pursuits bring them into contact with manufacturers, dealers, and all other components of industry charged with this public trust.

The following motion was passed:

That a suitable plaque be made and presented to Mr. Marker for his services to the Association, and that this be made a yearly award.

There was quite a thorough discussion of the insurance problem, and those members who are insured through the Association with the Seven Provinces Insurance Company seemed to feel it was very acceptable and more members should take advantage of this service.

Mr. Irv Rubin addressed the group at its business meeting in the morning, and urged the members to help support the NIADA in its membership drive.

Mr. King Sutton, also urged his fellow members to give their support in this drive.

MINUTES OF NAAA MEETING
August 3, 1957

The mid-year meeting of the National Auto Auction Association was held August 3, 1957 at Writer's Manor, Denver, Colorado.

Mr. Tim Anspach, President called the meeting to order and welcomed the members to the meeting.

The invocation was given by Mr. R. A. Waldrep.

Our President called on Mr. Tom Beasley, Vice-President of the Association for any remarks which he wanted to make to the group.

Mr. Anspach introduced the officers of the Association. He then asked each member to introduce himself by name and also name of Auction.

Greetings and a welcome to Denver, Colorado were extended to the group by Mr. Carroll Kopfer, President of the Western Association.

There was a great deal of discussion relative to the organization of four zones. It was decided that the East and Mid-West organize their zones as early as possible and that each zone conduct their meetings and

OFFICERS

March 57 - March 58

President - Tim Anspach

Vice President - Thomas Beasley

Secretary-Treasurer - Jacob H. Ruhl

BOARD of DIRECTORS

- King W. Sutton
- Mr. Sam Goodman
- F. T. Mathews
- E. L. Cox, Jr.
Joel Strickland, Jr.
Joseph Briley
L. G. Tribble
David B. Speilman
Fred Brown

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NAAA MINUTES

There were twenty seven Auctions represented, and eighty one attended. The ladies were taken on a Boat-A-Rama in the afternoon.

Mr. Joel Strickland, Jr. arranged for Mr. Stacy Rowell and Mr. Arch Livingston to address the members and their guests at the Banquet.

Mr. Strickland also had some very fine entertainment provided for after luncheon and in the evening.

Report on meetings

That the Association does not approve of being coerced into collecting money for any organization.

That all Association members having Insurance with the Seven Provinces Insurance Company in the future pay .75¢ per car sold, and the extra .25¢ that had been paid previously and held by the Treasurer of the Association would be refunded.

The following resolution was adopted:

We resolve that in recognition of the fact that the great automobile industry in the U.S. continues to be a vital component of our increasing national economy, the National Auto Auction Association in its semi-annual meeting held at the Empress Hotel, in Miami, Florida, March 9, 1957, hereby resolves to continue in the future as

NAAA MINUTES DETROIT SPECIAL MEETING

November 17, 1956

#1

A special meeting was called by the President, Carl Marker on the above date for the purpose of providing an outlet for insurance for the members of our Association inasmuch as the Fidelity Insurance Co. of Tennessee discontinued the writing of check and title insurance.

A general discussion was held with the membership after which a motion was made and properly supported that each insurance company represented at the meeting be given the privilege of presenting their individual contracts and coverages and premiums required.

After the presentation of approximately 5 companies a motion was made and properly supported that we accept the program of the Seven Provinces Insurance Co., Ltd. and that the master policy be issued to the National Auto Auction Association and certificates issued to each such member who wishes to obtain coverage.

After considerable discussion a plan was made that each Auction pay into the Association the sum of \$1.00 per car sold of which \$.75 per car will be the premium for insurance and \$.25 per car remain in the treasurer of the Association.

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The purpose of the \$.25 per car into the Association was to be used in some method of cooperative advertising and promotion of Auto Auctions and that an executive vice-president be hired to represent the Association at the Automobile Factories through the factory Used Car Manager.

It was decided however that if an Auction did not wish to participate in the \$.25 per car to the Association he could not receive the benefits of any cooperative advertising or promotion for his Auction.

A motion was made and approved that the chair appoint a committee of three to employ an executive vice-president, upon which the following were appointed: Jacob H. Ruhl
King Sutton
Fred Walker

At the conclusion of the meeting 18 Auctions signed up for the new insurance contract with the Seven Provinces Insurance Co., Ltd.

There being no further business the meeting was adjourned.

September NAAA Minutes continued.

#2

Mr. Bales asked that Mr. Marker veto State of Indiana license proposal of \$1000.00 at the New York meeting. Bulletin of this meeting to be mailed to all members of the association.

Mr. Strickland gave the committee report on the possible Auto Auction Insurance, and introduced Mr. Norton, attorney, who had made a complete report, a copy to be sent to all members, and details to be reviewed by the committee.

Mr. Pray of the Citizens Casualty Co. of New York was presented and gave an outline for a proposal to underwrite an Insurance program at .50¢ Per car with a 2000 car minimum. Copy of policy to be sent all members. A list of all members has been sent to Mr. Pray. The following committee was appointed to investigate this:

Mr. Sam Goodman
Mr. Tim Anspach Committee to name own
Mr. Earl Bales chairman
Mr. David Spielman

Discussed payment to Mr. Danzanski and voted he not be paid as he had not fulfilled his obligations.

Discussion of auctions opening on the same day in the same city. After much discussion, Mr. Strickland made a motion that the secretary be instructed when sending list of approval or rejection of proposed members, that she informs who recommended this person as a member and also notify present members of Association if there is an auction operating in the

September NAAA Minutes continued

#3

same city. Above list to include actual name of owner.

Motion carried.

Mr. Wiener suggested a National Auto Auction Association Day, possibly in the Spring, with perhaps an Auction Queen.

Motion seconded by Mr. Waldrep and approved. Committee appointed as follows to make preparations.

Mr. Waldrep
Mr. Tim Anspach Committee to name
Mr. Martin McCollum own chairman

Mr. Briley made a motion for a full time secretary, and after some discussion, Mr. Jacob H. Ruhl suggested Board of Directors investigate secretarial conditions and report at the next meeting.

Wires were read from Mr. King Sutton, Mr. Stafford and Mrs. Troy Lee.

Miami Beach has been selected for the convention and the date is to be the second Saturday in March.

Further details will be given as arrangements are made.

It was agreed that the meeting was not in vain as they all got to know one another better, but there was still much to be done for the betterment of the Association.

NAAA MINUTES CHICAGO MEETINGS, SEPTEMBER

29th, 1956

#1

The meeting started Saturday, September 29th, at 11:10. Nineteen Auctions were represented and thirty five persons attended.

Mr. Joe Briley, chairman, had some very fine entertainment arranged for both the luncheon and evening, which we are sure everyone enjoyed.

REPORT ON MEETINGS:

The following motions were passed:

Secretary report dispensed.

Treasurer report dispensed, with a motion the treasurer report be mailed to all members.

Mr. Waldrep asked for recommendations and complaints, and then discussed possible promotion of Auction Association.

Read letter addressed to Mr. Waldrep from Mr. Stacey, president of NIDA on dealer and auction relationship and possible promotion of goodwill between the two parties. It was also suggested that closer cooperation with new car dealers might be advantageous to all.

Resolution made and passed that Mr. Marker attend the N.I.D.A. convention in New York October 20th to 23rd, to discuss the problems that are so vital to both the auction operator and the used car dealer.

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Book and Blue Book to use late auction prices Quotations instead of the present stale cash values shown in their books.

That if an individual or firm have been found guilty of unethical dealings where a loss of money has incurred to the auction operator or his consignor, the case must be reported at once to the NAAA and blacklisted at all auctions belonging to this association until restitution has been made through the auction where the offense originated and cleared by same.

Amendment to the By-Laws:

No officer can serve in excess of three consecutive years.

Members in attendance gained much valuable information from each other pertaining to the operation of their auctions, and we left with the feeling of closer cooperation and the conviction that this association will continue to grow with greater success.

outcome of a report given by Mr. Joel Strickland on the recommendations of his committee for the guarantee of checks and titles. He and his committee proposed the formation of Auto Auction Inc., to be set up as a non-profit organization with the member auctions participating in the benefits. Membership in the proposed corporation would be limited to members of the National Auto Auction Association. Participation in Auto Auction, Inc. would not be compulsory, but it is anticipated that most auctions will choose to take part. It was suggested that a deposit of \$2,500 be put up by each auction. Cost per car sold for both check and title would be \$1.00. In the event of a loss the corporation would pay 75% of the loss and the auction would pay 25%. Claims would be paid within twenty-four hours. Mr. Strickland said that it was not improbable that within a few years the charge per car sold could be reduced to 50¢.

Committee to organize Auto Auction, Inc.

Mrs. Leona Drake
Mr. Joel Strickland, Jr.
Mr. King Sutton
Mr. Jacob H. Ruhl (The committee
Mr. R. A. Waldrep is to elect their
Mr. Steve Weiner own chairman.)

The following resolutions were adopted:

That all members of the NAAA will cooperate with all of their power to influence the NADA market report, Red

NAAA MINUTES

The Convention got off to a fine start on Friday, February 24th. Twenty five Auctions were registered and seventy persons attended. The ladies were taken on tour of New Orleans both Friday and Saturday afternoons, and since nothing was scheduled for Friday evening, it is our guess that some of the sights were seen then also.

Mr. R. A. Waldrep, convention chairman, had some clever entertainment engaged and we are sure that everyone enjoyed the speakers.

Report on Meetings

The following motions were passed:

That the association go to the expense of making up a large poster in the form of a map of the United States showing a star on the location of all member auctions. Information will be given as to the name, place and day of sale. The posters will be prominently displayed in the offices of all member auctions.

That the association go on record as approving the formation of Auto Auction Inc. for the purpose of guaranteeing checks and titles for member auctions of the NAAA who subscribe to Auto Auction, Inc., and that the President appoint a committee to organize the corporation.

The above motion was passed due to the

the charge-a-plate into operation two years ago. It was the opinion of the group that not every member auction could use the system to best advantage, but it should go on record that the association indorse his system and wherever possible and practicable institute same.

Mr. Joel Strickland made a motion that if the association had not received credit information from a member auction during any one month, a letter be written to see if any should have been reported. This would more or less be a reminder to send in information. Motion carried.

Three cities were mentioned for possible location of the next meeting, they were New Orleans, Chicago, Kansas City - New Orleans was chosen by vote.

Mr. Marker appointed Mr. Waldrep as convention chairman.

Mr. Weiner made the motion that Mrs. Eleanor M. Schaefer be appointed as an honorary member in recognition of the time and interest both she and her husband, Ken Schaefer, devoted to the association. Motion was carried.

Mrs. Leona Drake presented the possibility of the member auctions contributing to a central fund for the purpose of guaranteeing checks and titles. It was suggested that each auction have a individual account. The proposal aroused much interest and it was suggested that we start to work on the problem at once. Mr. Ruhl made the motion that a

committee be appointed to study the possibilities with recommendations for a workable system and report at the next meeting. Carried.

Mr. Marker Appointed Mr. Joel Strickland, Chairman and Mr. Jacob Ruhl, Mr. R.A. Waldrep, Mrs. Leona Drake, Mr. Joe Briley on his committee.

Mr. Waldrep made a motion to change all membership expiration dates to January 1st of each year. Approved.

Meeting was adjourned.

Eleanor Schaefer,
Secretary

OFFICERS Feb.56 - Feb. 57

President - Carl Marker

Vice President - R. A. Waldrep

Secretary-Treasurer - Jacob H. Ruhl

Board of Directors

King W. Sutton

Sam Goodman

Thomas Beasley

F. T. Mathews

E. L. Cox, Jr.

Joel Strickland, Jr. 3 yr, term

Joseph Briley

L. G. Tribble

Jack Kesler 1 yr. term

NAAA MINUTES

The August semi-annual meeting of the National Auto Auction Association was held in Detroit, Michigan at the Sheraton Cadillac Hotel on August 27, 1955.

Mr. Marker, President, called the meeting to order.

A prayer was given by Mr. Waldrep for those members who had passes away during the year - Mr. E.L. Cox - Mr. Earl Schott - and Mr. Joe Barzantny. A floral piece was displayed in their memory.

The financial statement was read and accepted.

Letters sent to Mr. Frank Yarnall, Mr. William J. Cronin and Mr. Ray Miles were read. Their answers were also read. Discussion followed on the results of the letter. It was decided that the matter be tabled.

The Code of Ethics was read. Mr. David Spielman made the motion that #8 be changed to read, "We will do everything we can to maintain the American system of free enterprise." This was carried.

Mr. R.A. Waldrep presented to the group his method of identification using the charge-a-plate. He had with him the different forms that he uses and explained the operation. He said the system had the approval of his dealers as it gave them exclusively a dealers auction. The registration of cars doubled since putting

elected, and Mr. Sam Goodman was re-elected.

This resolution was suggested:

Resolved, that this association go on record as opposing any legislation, State or Federal, which would be discriminatory to any phase of the automobile industry.

The resolution was put into a motion, was seconded and carried.

Mr. Marker invited everyone to a cocktail party that evening given by the Nashville Auto Auction, the Auction Insurance Agency and the Association.

Meeting was adjourned.

Respectfully submitted,

OFFICERS Feb. 55 - Feb. 56

President - Carl Marker

Vice-President - George Lawson

Secretary

Treasurer - Eleanor M. Schaefer

Chairman of Board - R.W. Waldrep

Board Members

Jacob H. Ruhl

King W. Sutton

Tim Anspach

Frank Hollenbeck

William Bard

Sam Goodman

Thomas Beasley

F.T. Mathews

"Whereas NAAA has noted with alarm the present growing tendency of various segments of the great automobile industry to publicly express animosity toward each other and

Whereas, NAAA recognizes that only through a cooperative effort of all industry segments can the current problems be solved Now, therefore, be it resolved that NAAA be recorded as favoring a meeting of the various segments of the industry wherein their mutual problems can be discussed and settled; and NAAA offer its organization as the medium through which this can be accomplished, and that a copy of this Resolution be sent to the National Automobile Dealers Association, Automobile Manufacturers Association, and the National Used Car Dealers Association.

Mr. Waldrep moved to adopt the Resolution as read. It was seconded and carried.

Mr. Danzansky then gave his report to the association on credit reporting forms, By-Laws, qualification of the association to do business in Indiana, State Legislation and miscellaneous activities.

Discussion followed on methods of keeping non-dealers out of the auctions.

Mr. Marker announced that nominations were open for the election of officers.

Mr. Marker was unanimously re-elected as President. Mr. Lawson and Mrs. Eleanor Schaefer were re-elected as Vice-Pres. and Secretary-Treasurer.

Nominations were open for Directors to serve a three year period. Mr. F.T. Mathews and Mr. Thomas Beasley were

George Lawson reported that in 1954 \$600,000,000 worth of fraudulent checks were issued and 220,000 cars were stolen in the United States. He said, for the good of the whole organization, we should give our customers the protection they deserve. He said he would like to see every auction house give check and title protection.

The meeting was adjourned until 2:30 p.m.

Mr. Marker called the meeting to order.

Mr. Danzansky gave the following report on the committee appointed to draw up a Code of Ethics. The committee did not feel that it had sufficient time to give to the Code of Ethics. They ask that they be given more time. They recommend the following resolution:

"Resolved that, NAAA be recorded as favoring immediate adoption by the new Board of Directors of a Code of Ethics for the Industry; and to give wide publicity to same, among the members of the Association, the trade papers and the general public.

This Code of Ethics to reflect a pledge of fair conduct between the Auto Auction and its customers; and to emphasize the duty to protect the public and itself against fraud, misrepresentation or unethical practices."

Mr. Waldrep made the motion to accept the resolution as read. Seconded and carried.

The following resolution was recommended by the same committee:

February 11th & 12th
1955

NAAA MINUTES

The annual meeting of the NAAA was held on February 11th and 12th, 1955 at the Andrew Jackson Hotel, Nashville, Tennessee. This is a report of the Feb. 11th meeting.

Mr. Carl Marker, President, called the meeting to order. He expressed how gratifying it was to see so many members present despite the snow and ice, and the fact that planes were grounded and trains were as much as four to five hours late.

Everyone present introduced themselves. Mr. Fred Walker of the Nashville Auto Auction welcomed us all to the city.

Mr. Marker then welcomed our newest member to the association - Valley Forge Auto Auction of Phoenixville, Pennsylvania - Mr. W.H. McCausland, owner.

The President explained that the election of officers and important business would be held over until the next day in order for all members to be present.

The secretaries report of the August 21st meeting was read and approved.

Discussion followed on whether the NAAA could draw up a set of rules and regulations which would be a guide to the member auctions. The majority felt this would be a wise step, but it was generally accepted that the interpretations of the rules by each auction would differ so much that they would be hard to follow.

~~The meeting ended with a discussion on whether the combination auction owner and used car dealer is good business.~~

The Fidelity Insurance Company of Tenn. invited us to attend a cocktail party.

The meeting was then adjourned.

Respectfully
Submitted,

Secretary

February 12th meeting:

Mr. Marker called the meeting to order at 10:00 a.m. Members that could not attend the previous days meeting were introduced.

The treasurer's report was read.

Discussion on rules and regulations continued.

Mr. Danzansky pointed out that perhaps what we needed was a Code of Ethics. Mr. Marker asked Mr. Tim Anspach, Mr. Paul Crim and Mr. McCausland to meet with Mr. Danzansky to draw up a suitable Code of Ethics which could be accepted by the association.

Copies of the revisions and changes in the By-Laws were given to the members and were read. Mr. Waldrep made the motion, and it was seconded and carried, that we accept the revised By-Laws.

Mr. Weiner made the notion that membership extend one year from date of joining. The motion was seconded and carried.

Mr. Beasley made the motion, it was seconded and carried, that membership cards be issued to the owners of member auctions.

OFFICERS OF
NATIONAL AUTO AUCTION ASSOCIATION

President Mr. Carl Marker
Vice-President Mr. George Lawson
Secretary &
Treasurer Mrs. Eleanor M. Schaefer
Chairman of the
Board of Directors R. W. Waldrep
Board Members Jacob H. Ruhl
 King W. Sutton
 Tim Anspach
 Frank Hollenbeck
 William Bard
 E.L. Cox
 Sam Goodman
 C.B. Drake

Elected April 24, 1954

COMMITTEES

Membership Committee

Chairman Jack Clark
 Gordon Whowell
 G.W. Bixler

Legislative Committee

Chairman Tim Anspach
 George Lawson
 E.L. Cox
 G.W. Bixler

Parliamentarian E.L. Cox

Appointed April 24, 1954

Mr. Briley made a motion to take a vote for dues of either \$100.00 per year or \$150.00 per year. This was seconded and the dues were voted upon. Dues are \$100.00 per year.

Mrs. Eleanor Schaefer made the motion that the advanced dues paid by several members at the Miami meeting be pro-rated and applied to NAAA membership. Seconded and passed.

Mr. Marker appointed a Membership Committee.
Chairman Mr. Jack Clark
Mr. Gordon Whowell
Mr. G.W. Bixler

He also appointed a Legislative Committee
Chairman Mr. Tim Anspach
Mr. George Lawson
Mr. E.L. Cox
Mr. G.W. Bixler

Meeting was adjourned until 7:30 p.m.

Meeting called to order by the President, Mr. Carl Marker. The By-Laws were read.

Mr. Grady made the motion that an amendment be made to the By-Laws changing the dues to \$100.00 per year. Seconded and carried.

Motion was made to form an executive board consisting of the President, Vice-President, Secretary & Treasurer and the chairman of the Board of Directors. The President casting the deciding vote. Motion was seconded and carried.

A motion was made, seconded and carried that the executive board consider and

and decide upon the salary of the executive secretary.

Motion was made and carried that the subject of counsel for NAAA on legislative matters be left to Mr. Marker's authorization.

Discussion of a certificate of membership followed - it was generally decided that we should have a design identification.

Date and place of the next meeting was discussed. Mr. Whowell made the motion that the date and place of the next meeting be left to the President to decide. Seconded and carried.

Motion was made and passed that the date and place of the annual meeting be left to the executive board to decide.

Mr. George Lawson brought out the fact that associate memberships should be available for insurance companies and finance corporations. This was discussed, but not brought to a motion.

The meeting was adjourned.

Eleanor M. Schaefer,
Secretary

Telegrams and letters from auction owners unable to attend were read.

~~A discussion followed on why an association is needed.~~

A discussion followed and Mr. George Lawson made the motion that we now vote for or against an organization. ~~Mr. Manny Weiser restated the motion to read.~~ Those in favor of an Auto Owners Auction Association ~~sh~~^{voted} vote yes or no. ~~A unanimous vote was cast for an association. And~~ the majority voted to continue.

Mr. Anspach then announced that we was ready for nominations for President.

Those nominated were Mr. Carl Marker
Mr. George Lawson
Mr. W.A. Waldrep.

Mr. Lawson and Mr. Waldrep declined. A unanimous vote was cast for Mr. Marker.

Mr. Anspach turned the meeting over to the new President, Mr. Carl Marker.

Mr. Marker appointed Mr. E.L. Cox as Parliamentarian and then asked for nominations for Vice - President.

Nominated for Vice-President were:

Mr. E.L. Cox
Mr. George Lawson

Both candidates declined the 60 seconds allowed for campaign speeches. Mr. Lawson was voted Vice-President.

Nominations were open for Secretary & Treasurer. Those nominated were Mrs. Eleanor M. Schaefer and Mr. Tim Anspach. Mrs. Schaefer was elected.

Mr. Marker then called on Mr. Miles Elliott a representative from the National Used Car Dealers Association, ~~to give us a few words.~~

Mr. C.B. Drake made a motion to ammend the By-Laws to read. The Association shall have nine directors. Three to serve three years, three to serve two years, and three to serve one year. Motion was seconded and carried.

Nominations for Board of Directors followed:

R.A. Waldrep
Jacob H. Ruhl
King^{KAE} Sutton
Tim Anspach
Frank Hollenbeck
William Bard
E.L. Cox
Sam Goodman
C.B. Drake

Nominations were closed. The chairman being Mr. Waldrep. Mr. Ruhl, Mr. Sutton and Mr. Waldrep serving three years. Mr. Anspach, Mr. Hollenbeck, Mr. Bard serving two years. Mr. Cox, Mr. Goodman and Mr. Drake serving one year.

Discussion followed on changing the name of the association from the National Auto Auction Protective Association. Mrs. Briley made the notion that three names be put to a vote. This was seconded and the following names were voted upon.

National Auto Auction Association
American Auto Auction Association
National Auto Auction Operators Assn.
The National Auto Auction Association
~~received the most votes.~~ *was accepted.*

Discussion followed on the amount of dues per year.

revoked from attending (name of sale) for the irregularities that follow.

Mr. Sutton suggested the confidential reports be sent out the last week of March - June - Sept. - Dec. The motion was seconded by Mr. Drake and carried.

Mr. Sutton expressed the hope that unethical consigners as well as buyers be reported. Members should stress the fact that the auctions are not a dumping ground, but a way to replace stock and move cars that have been on the lots a specified length of time.

Mr. Drake made a motion that the next meeting be held on January 9, 1954. Mr. Goodman seconded the motion and it was carried.

Mr. Sutton made the motion that the meeting be held in Decatur, Illinois. Seconded and carried. There being no other business, the meeting was adjourned.

Betty Roth,
Secretary

April 24, 1954

NAAPA MINUTES

The National Auto Auction Protective Association held a special meeting April 24, 1954 at the Hotel Statler in Cleveland, Ohio.

This meeting was called because it had become evident that the original organization had lost its purpose and needed to be reorganized to fit the changing trends. A series of four letters, in addition to, long distance calls and telegrams went out to over 150 auction owners all over the country urging them to attend the meeting and support an organization for their particular business.

Mr. Tim Anspach acted as chairman of the meeting in the absence of Mr. King Sutton, President.

The reading of the minutes of the previous meeting were dispensed with.

Mr. C.B. Drake was asked to ^{give} give a background of the National Auto Auction Protective Association.

There was an introduction of all present. Twenty-seven auctions were represented, and over fifty persons attended the luncheon and meeting.

Mr. Anspach pointed out that the meeting was called in order to find out if auto auction owners wanted to continue with a National organization. He asked for opinions or ideas from the auctions represented.

Mr. King Sutton said that if NAAPA could have a qualified representative meet with the state, county and local new and used car dealers to tell them how an auction operates and how it can be of value to a dealer, it would be a great help to the auto auction business. The auctions need to get out and sell themselves. Mr. Sutton mentioned that he has men out calling on dealers all the time - and finances it by selling his market report.

Mr. Drake made the motion that members may vote by proxy if they are unable to attend the election of officers. The motion was approved.

Election of officers followed.

Mr. King Sutton was elected President.
Mr. Tim Anspach was elected Vice - Pres.

There was a motion to reduce the number of directors to two men for a one year term. It was carried. New directors are Mr. C.B. Drake and Mr. E.L. Cox. Secretary and Treasurer - Betty Roth.

The new President was given the authority to select the date and place of the June meeting.

The financial situation was discussed and a motion was made that all memberships becoming due on or after Jan. 10, 1953 be raised to \$150.00 annually and any new memberships likewise.

The meeting was adjourned.

Betty Roth,
Secretary

June 6, 1953

NAAPA MINUTES

The NAAPA held its semiannual meeting on June 6th 1953 at the home of its President, Mr. King Sutton, in Columbus, Ohio.

The minutes of the previous meeting were read and approved. The Treasurers report was read and approved.

Members present were:

Sam Goodman
C.B. Drake
Mr. Nohe
King Sutton
Mr. Blich & Mr. Weakley from
the Fidelity Insurance Co. of
Tennessee.
Mr. Floyd Retmier also attended.

Mr. Sutton asked for an open discussion on promotion for the organization. The President indicated he was very much concerned about the future of the association; there being a definite need for more new members and an increase in attendance of present members.

Members were urged to contact owners in their own territory to build up the membership.

Several of the members present pledged new members by the next meeting.

Mr. Goodman made a motion that a confidential report of credit information, submitted to the secretary by the members, be made available to non-members from time to time to promote interest in NAAPA. The report should be worded as follows: The following dealers invitations have been

Discussion followed on lengthening the term of office for President. With the one year term the President presides over only one other meeting besides the election meeting. If the term could be lengthened to two years perhaps more could be accomplished. The By-laws committee will review the constitution and give their recommendations on the subject.

It was suggested that in addition to credit information the reports should include regulations for the transporting of cars to other states and laws regarding title in all states. No motion was made on this subject.

The meeting was then adjourned by Sam Goodman.

Respectfully
submitted,

Eleanor M. Schaefer,
Secretary

January 10, 1953

NAAPA MINUTES

The NAAPA held its Annual Meeting January 10th 1953 at the Lombardy Hotel, Miami, Beach, Florida. Six members were present.

Mr. N.C. Maney
Mr. King Sutton
Mr. C.B. Drake
Mr. E.L. Cox
Mr. Tim Anspach
Mr. L.G. Tribble

A representative from the Carometer publication asked if he might talk to the members before the meeting. He explained how Carometer operated and asked for the cooperation of the auction owners in sending him their market reports. A short discussion followed his departure and it was the general opinion not to support his publication.

The meeting was called to order by Tim Anspach, Vice-President. The Secretaries report was read and approved. The Treasurer reported a balance of \$282.98.

Mr. E.L. Cox started the discussion on the importance of credit reports sent out by NAAPA, but he also felt that other information would be equally important such as advanced knowledge of legislation to be passed. For example - a law was passed in the State of Mass. forcing holders of second class dealers plates to record the serial number and the motor number of each car they handle. This had to be taken from the car itself on all cars that went through his sale since this law passed. If he had known about this legislation he would have fought it.

AUTOMOTIVE NEWS

Feb. 4, 1952

**Goodman Heads
Auction Assn.**

NEW YORK.—Sam Goodman, manager of the Aptco Auto Auction, Detroit, was elected president of the National Auto Auction Protective Assn. at the group's annual meeting here last week.

Tim Anspach, Albany (N. Y.) auction owner, was elected first vice-president, while Eleanor Schaefer, owner of Ken Schaefer's Auction, Indianapolis, was reelected secretary-treasurer.

June 28, 1952

Page 23

NAAPA MINUTES

The semiannual meeting of NAAPA was held June 28, 1952 at the Terrace Plaza Hotel, Cincinnati, Ohio.

Sam Goodman, President, called the meeting to order. The secretaries report of the January 26th meeting was read and approved. The treasurers report was read and approved.

A motion was made and seconded to have the winter meeting (Jan. 10th) in Miami Beach, Florida. There was a discussion on having a dinner and entertainment for members and prospective members. Extensive plans will have to be made and reservations must be made as soon as possible.

President Goodman appointed King Kar Sutton as director to fill the unexpired term of Mr. Littleton Bracey who is no longer a member of NAAPA.

It was suggested that a sample report on credit or unethical dealings be sent to non-members in the hopes that it would arouse new interest. This idea was set aside for the present.

Roy Cox brought out the fact that for the organization to become more powerful and effective more members are needed. Tim Anspach agreed that for our operation we should strive for 125 members out of the 250 auctions in operation over the country.

NATIONAL AUTO AUCTION
PROTECTIVE ASSOCIATION

Financial report January 24, 1952
to June 15, 1952.

Receipts

Balance Jan. 24th	489.38
Dues	360.00
Plaques	60.00
	<u>\$ 909.38</u>

Disbursements

Secretary's Salary	250.00
Stamps	54.00
Long Dist. & Telegrams	18.84
Stationary	39.75
Supplies	19.55
Typewriter	146.95
Expenses-Wash. meeting	75.95
	<u>\$ 605.04</u>

Balance June 15, 1952 \$ 304.34

Eleanor Schaefer
Treasurer

WASHINGTON D.C. MEETING



GROUP PICTURE

E.L. Cox Chairman
 Frank Hollenbeck
 Littleton Bracey
 C. B. Drake
 N.C. Maney

Tim Anspach made a motion which was moved and carried that the new directors be notified of their election and the length of their term.

A motion was made and approved by the members that the Windsor Auto Auction be accepted as a member of NAAPA.

Tim Anspach made a motion to ammend the By-laws if necessary to keep Mr. N.C. Maney as a member of this organization. This question arose because Mr. Maney is not now an auction owner, but his interest in NAAPA is great and the association will profit greatly by his membership. The Motion was approved.

It was moved and approved that the Secretary purchase a new typewriter.

It was decided that the next meeting will take place on June 28, 1952 in Cincinnati, Ohio

The meeting was then adjourned by our Vice-President Mr. N.C. Maney.

Respectfully
 submitted,

Eleanor M. Schaefer
 Secretary

President	Sam Goodman
First Vice-President	Tim Anspach
Second Vice-President	L.G. Tribble
Secretary-Treasurer	Mrs. Eleanor M. Schaefer
Three year Directors	N.C. Maney - (Littleton Bracey - <i>copy</i>) George Lawson
Two year Directors	Joseph Johnson - E.L. Cox - C.B. Drake
One year Director	Wm. P. Donker Frank Hollenbeck Frank Ricar

Mr. Joseph Johnson replaced Mr. Sam Goodman and Mr. Frank Hollenbeck replaced Troy Lee.

E.L. Cox Chairman
 Frank Hollenbeck
 Littleton Bracey
 C. B. Drake
 N.C. Maney

Tim Anspach made a motion which was moved and carried that the new directors be notified of their election and the length of their term.

A motion was made and approved by the members that the Windsor Auto Auction be accepted as a member of NAAPA.

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It was moved and approved that the Secretary purchase a new typewriter.

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The meeting was then adjourned by our Vice-President Mr. N.C. Maney.

Respectfully
 submitted,

Eleanor M. Schaefer
 Secretary

President	Sam Goodman
First Vice-President	Tim Anspach
Second Vice-President	L.G. Tribble
Secretary-Treasurer	Mrs. Eleanor M. Schaefer
Three year Directors	N.C. Maney - (Littleton Bracey - <i>copy</i>) George Lawson
Two year Directors	Joseph Johnson - E.L. Cox - C.B. Drake
One year Director	Wm. P. Donker Frank Hollenbeck Frank Ricar

Mr. Joseph Johnson replaced Mr. Sam Goodman and Mr. Frank Hollenbeck replaced Troy Lee.

NAAPA MINUTES

The NAAPA held its Annual Meeting January 26, 1952 at Hotel Statler in Washington, D.C. There were ten members present and guests were Mr. Littleton Bracey and Mr. John Adel of the Windsor Auto Auction of Windsor, Virginia.

Before calling the meeting to order Mr. N.C. Maney, First Vice-President stated to the group that he was no longer an auction owner and therefore was not eligible as a member and wished to turn the meeting over to someone else. He was over-ruled by all present and continued with the meeting.

Mr. Maney called the meeting to order due to the absence of our President, Denzil Webster.

Several communications were read by Mr. Maney. A telegram was received from Geo. Lawson saying important business had come up and he would be unable to attend. A telegram was read from Denzil Webster stating that it would be impossible for him to preside at the meeting and election of officers and asked that Mr. N.C. Maney act as chairman.

The minutes for the meeting of June 30, 1951 were read and approved as read.

The Treasurer made a financial report for the year ending December 31, 1951. Balance at that time was \$707.08. The report was approved.

Discussion followed on the importance of getting new members. The question was brought up wheather any auction would be eligible for membership or if an investigation should be made first before being accepted in NAAPA. Mr. Joseph Johnson made the motion that any auction desiring membership to NAAPA must have been in business six months from the date of their opening sale and their application must be investigated or screened by a committee of five members. Mr. L.G. Tribble seconded the motion and it was approved.

Election of officers was held -- the following officers were elected.

President	Sam Goodman
First Vice-President	Tim Anspach
Second Vice-President	L.G. Tribble
Secretary-Treasurer	Mrs. Eleanor M. Schaefer
Three year Directors	Mr. N.C. Maney Mr. Littleton Bracey Mr. George Lawson
Two year Directors	Mr. Joseph Johnson
One year Director	Mr. Frank Hollenbeck

Our President Mr. Sam Goodman appointed the following members for the committee of investigating and screening new applications for membership in NAAPA.

NATIONAL AUTO AUCTION
PROTECTIVE ASSOCIATION

Financial report June 4, 1951 to
December 31, 1951

Receipts:

Balance June 4th	\$ 243.04
Dues	1140.00
Plaques	102.50
Sale of mimeograph	16.00
Advertising	36.00
	<u>\$1537.54</u>

Disbursements:

Salary for Sec.	\$ 275.00
Stamps	51.20
Stationary & Supplies	72.40
Rexograph & Supplies	158.13
Typists	45.00
Entertainment	62.50
Telephone bill - long dist.	96.43
Automotive News	58.80
Expenses for Pitts, meeting	11.00
	<u>\$ 830.46</u>

Balance December 31, 1951 - - - \$ 707.08

Eleanor Schaefer
Treasurer

NATIONAL AUTO AUCTION
PROTECTIVE ASSOCIATION

Financial report January 1, 1952
to January 24, 1952

Receipts;

Balance Jan. 1, 1952	\$ 707.08
Dues	120.00
	<u>\$ 827.08</u>

Disbursements:

Salary	\$ 50.00
Typist	16.00
Washington expenses	90.16
Holland Engraving - plaques	181.54
	<u>337.70</u>

Balance January 24, 1952 \$ 489.38

Eleanor Schaefer
Treasurer

June 30th cont.

The treasurer announced that in the future the bronze plaques will be \$15.00 instead of \$12.00.

Mr. Maney presented an outline on a new insurance program covering checks. Discussion followed. It was suggested that the NAAPA handle its own insurance. Mr. Maney will investigate further and send a report to each member individually.

The members discussed the merits of publishing their auction market reports. It was decided that all of the members of the NAAPA will send their auction reports to the three automobile publications whose representatives were present at the luncheon. In return for this cooperation, the publications were to further interest in the NAAPA. Mr. Maney appointed a committee headed by Tim Anspach to meet with the representatives after the business meeting to reach a satisfactory agreement.

Discussion followed concerning the small number of members sending reports to the secretary. Motion was made, seconded, and carried that each member give his whole-hearted support to the organization and its rules and regulations by reporting all unethical dealings.

Mr. Drake extended an invitation to all NAAPA members and their auctioneers to attend the annual auctioneery convention at Hotel Orlando, Decatur, Ill., on July 12-13-14. It was suggested that as many NAAPA members as possible attend this convention.

June 30th cont.

It was decided that the next annual meeting which will be held the last Saturday in January take place in Washington, D. C.

The meeting was then adjourned by our vice-president, Mr. Maney.

Respectfully submitted,

Eleanor M. Schaefer

Eleanor Schaefer, Sec'y.

June 30, 1951

The N. A. A. P. A. had its second meeting of the year 1951 on June 30th at Hotel Roosevelt in Pittsburg, Pa. The members had luncheon in the Presidential Suite of the hotel and representatives of three automobile publications were present: Automotive Market Report, Butler, Pa.; The Carcaster, Lansing, Mich.; and Auto Dealer's Report, Hartford, Conn.

The meeting was called to order by Mr. N. C. Maney, first vice-pres., due to the absence of our president, Denzil Webster.

Mr. Maney welcomed the old members together with the three new members present. The new members are: Mr. Bill Cunchula of Emlenton Auto Auction, Emlenton, Pa.; Mr. C. W. Shaw and Mr. L. G. Tribble of Southern Auto Auction, East Windsor, Conn.; and Mr. Jos. E. Johnson of Horseheads Auto Auction, Horseheads, N. Y.

Several communications were read by Mr. Maney. A telegram was received from King Kar Sutton saying he was ill and unable to attend; a card was received from Quincy Auto Auction stating that they were unable to attend.

The minutes for the meeting of April 7, 1951, were read and approved as read.

The treasurer reported a balance of \$138.04 transferred from past secretary's account in Towanda, Ill., with bills outstanding of \$121.11. The present balance is \$270.24.

Mrs. Schaefer reported that the mimeograph used by the past secretary was in need of repairs in the amount of \$23.83, and it

June 30th cont.

was valued by the mimeograph company at \$10.00. A motion was made that Mr. Webster and Mrs. Schaefer use their own judgment in obtaining a new or used mimeograph. The motion was seconded and carried.

Discussion followed relative to the large cardboard plaques with all members' names which were heretofore displayed in each member's auction. The old plaques are now incomplete due to the many new members. It was decided to contact each member as to his desire to have ~~new~~ new plaques printed and issued.

Previously the NAAPA members voted to join together as a unit to advertise in the Automotive News. Each member paid individually for his name to appear. It was decided that each member be contacted as to whether or not he wished to advertise in this manner. If so, each member should send his check in advance to the secretary.

Plans were discussed to increase the membership, and ways and means of soliciting prospective members. The secretary reported twenty active members including three new members today and five inactive members. The old members agreed to talk to the inactive members personally to renew their interest. It was moved that no reports be mailed to delinquent members 30 days after expiration of their membership. The motion was seconded and carried. In order to gain new members each member was to mail to the secretary a list of auction owners he knows to be in operation. Further efforts to promote their joining the NAAPA will be made by the secretary.

Directors meeting was held in Detroit at Hotel Leland September 1950.

The group were entertained at lunch by Miss Hund of Aptco Auto Auction.

Ways of getting new members interested were discussed.

Sec'y was instructed to write membership regarding reporting unethical deals. It was duly moved and seconded that annual meeting be held in Chicago as it seemed to draw better attendance. Motion carried. Mr. Lee and Mr. Lawson were appointed to make arrangements for meeting.

It was duly moved and seconded that association pay for the lunch at Chicago meeting. Motion carried.

The third annual meeting of N.A.A.P.A. was held at Hotel LaSalle Chicago, April 7, 1951.

The Association was host at lunch, followed by entertainment by James K. Thompson. The sec'y report was read and approved. A letter from George Lawson to Mr. Lee stating that in his opinion the organization had outlived its usefulness and that as things now stand he is no longer interested, was read.

The sec'y was instructed to write Mr. Lawson and express the regret of organization in regard his decision and ask him to reconsider staying with the Association. It was duly moved, seconded and carried that by-laws be revised to include as many vice-presidents as seems advisable to act as area representatives. These vice-presidents to be appointed at the discretion of the three top officers.

The following officers were elected.

President	Denzil Webster
1st. Vice-Pres.	N. C. Maney
2nd Vice-Pres.	Tim Anspach
Sec'y & Treas.	Mrs. Eleanor Schaefer
Three year directors	E. L. Cox Sam Goodman C. B. Drake
Two year directors	Wm. Donker Frank Ricar Troy Lee
One year directors	Ralph Drake Powers Charles Leitch

Minutes 2nd Annual Meeting N.A.A.P.A held Saturday in January 1950. Hotel Statler, St. Louis, Missouri.

Mr. Drake presided.

After discussion it was duly moved and seconded that same officers and directors meeting in April at Indianapolis.

Members discussed having a representative to sell memberships.

It was duly moved and seconded that members run a collective ad in Automotive News.

Motion carried. An ad was composed by members and sec'y was instructed to place it in Automotive News twice each month and bill the members for it.

It was duly moved and seconded that everyone be included in the first months ad and that new members be added to the ad and if any one did not pay for the first ad the association would bear the expense.

Motion carried. After general discussion meeting adjourned.

Directors meeting was held at Indianapolis June 1950.

Mr. Drake presided.

Mrs. Schaefer was appointed Vice-President to fill vacancy created by the death of her husband.

It was duly moved and seconded the Mr. Retmier be appointed representative of the Association, and that he receive half of the membership fees that he solicited. Also half of the delinquent fees that he collects
Motion carried.

Sec'y was instructed to continue reports thirty days after membership expires. After thirty days to send second statement and sixty days after expiration date to notify Mr. Retmier.

It was duly moved and seconded that we advertize in Dealers News also. Motion carried.

Mrs. Schaefer, Mr. Donker and Mr. Ricar were appointed to make up new ad.

It was duly moved and seconded that a meeting be held in Detroit in September.
Motion carried. Meeting was adjourned.

Motion was duly moved and seconded that dues will be \$5.00 per month payable 12 months in advance; effective immediately for new members and on renewal for present members. Motion carried

Insurance was discussed, but not acted upon.

Elsie Martin was appointed secretary.

Motion was made and carried that sec'y. shall be paid from the treasury a minimum of \$300.00 per year and \$10.00 per member over 30 members, and for time and expenses of meetings and associate business.

Motion was duly moved and seconded that next annual meeting be held in St. Louis

Motion carried

Meeting adjourned

Directors meeting September 24, 1949

A called meeting was held at Hotel La Salle Chicago, Sat. Sept. 24, 1949 with the following directors present: Drake, Lawson Maney, Webster. Also present were members Wm. Donker and John Corrigan representing Wheeling Auto Auction. Mr. Drake presided. A motion was made by Mr. Webster and seconded that Mr. Donker be appointed to fill the unexpired term of Mr. Noel who is no longer a member.

A motion was made by Mr. Webster and seconded that the seller of any auction house have the option of retaining or transferring the unused portion of the membership subject to the approval of the board of said organization. Motion carried.

A motion was made and seconded that the sec'y be instructed to send letter to members that are negligent in reporting misdemeanors relative to N.S.F checks even tho' they are made good they must be reported, including the fact that those who are reporting feel that it is unfair to them that carry the entire burden of information.

Motion was duly made and seconded that a minimum rate of sec'ys pay be \$600.00 plus \$10.00 per year for each member over 30 members retroactive to May 1st. Motion carried.

Motion duly made and seconded that sec'y be bonded to the extent of \$2000.00. Treasurer made a report -- After general discussion meeting was adjourned

Insurance representative Mr. Charles Higgins

Dinner served at 7 P.M.

Meeting opened 7:35 P.M. by Pres. Mr. C.B. Drake, Had short discussion on Association business, reading of minutes, meeting turned over to the Insurance Rep. Mr. Charles Higgins

Mr. Higgins could only offer Title Insurance to Auction owners at \$1.00 per car for each car registered in sale. This would not cover bad checks, was decided against by Members, not enough coverage. Said he would look further into the matter and try to meet our requirements. Mr. Higgins excused.

Meeting resumed. Mr. Lapiner, Lapiner Auto Auction, Mason City, Iowa arrived later, New Members were signed up.

Decisions made-

Each Member is to designate how he wants his messages sent- mail or wire- notations made on Members present.

Each Member is to display a plaque in his office, and 2 or 3 signs, duplicate of the plaque.

Plaque committee was appointed -Mr. Ken Schaefer, D.V. Webster and Lillian Hamilton. Decided plaque to be in bronze, about 10x 18. Mr. Ken Schaefer drew plans for the plaque, approved. Decided Secretary was to order plaques in Kansas City, Each Member to pay for own in advance, also display sign 18x24.

Membership fees of \$25.00 pays each from date of application for 1 year, not from January 1st.

after More routine discussion, meeting adjourned.

The first annual meeting of N.A.A.P.A was held in Decatur March 23. Mr. Schaefer presided After much discussion the following rules were formed and adopted:

1. All information issued from the sec'y's office is to be held in strict confidence Meaning all reports and information by written report or word of mouth shall not go beyond the membership of this organization
2. Each member of this association is compelled to give a signed report on any or all obligations that are not fulfilled in the regular procedure. (Meaning, any checks or draft that is not accepted at the Bank upon first presentation--due to lack of funds.) This rule also pertains to uncollectable funds and to stolen cars or fraudulent intents.
3. It is advisable but not compulsory to report other unethical dealings as a member may deem necessary. Meaning--habitual refusing, rejecting with undue cause or selling cars knowingly against rules of the auction house.

Board of Directors:

George Lawson- Dyers Auto Auction, Dyer, Indiana, No.1 for 3 years.
 D.V. Webster, Fort Wayne Auto Auction, Fort Wayne, Indiana, No.2 for 3 years.
 William Hadley- Evansville Auto Auction, Evansville, Indiana, No.3 for 3 years.
 N.C. Maney- Maney Auto Auction, Murfreesboro, Tennessee, For two years.
 Charles Thale- Quincy Auto Auction, Quincy, Illinois, For two years.
 W.L. Noel- Hannibal Auto Auction, Hannibal, Missouri- 1 yr. term.
 J.L. Spurgeon- Des Moines Auto Auction, Des Moines, Iowa, 1 yr. term.

It was decided this is to be a National Association with Home office in Kansas City, Missouri. The Association was also to be Incorporated.

On Sunday August 29th, officers had breakfast at Orlando Hotel, after which pictures were taken. A meeting was held to discuss by-laws, methods of incorporating, and other business matters of the Association.

Monday, August 30th, 1948, Home office.
 A Bank account was set up in the Southeast State Bank of Kansas City, Missouri.
 \$250.00. All checks to be signed by Secretary and Treasurer, except checks in excess of \$25.00 to be signed by both Secretary and Treasurer and President, C.R. Drake.

Purchased office supplies, \$6.99, Files, \$25.56 and ordered Stationery.

September 18th, 1948 - Saturday

Meeting was held in the Crystal Room, of the Hotel Phillips, K.C. Mo., to discuss insuring members against losses with Lloyds of London Insurance Company.

Members attending:

Mr. C.B. Drake, Pres., Decatur Auto Auction, Decatur, Ill. Mr. & Mrs. Ken Schaefer Vice Pres. Ken Schaefer Auto Auction, Indianapolis, Ind. Mrs. Lillian Hamilton, Sec. & Treas. Public Auto Sales, K.C. Home Office, and Mr. David C. Watson, Partner. Mr. George Lawson, Dir. #1 Dyers Auto Auction, Dyer, Indiana, Mr. D.V. Webster Dir. #2, Fort Wayne Auto Auction, Fort Wayne, Indiana,

Mr. William P. Donker, South Bend Auto Auction South Bend, Ind., J.L. Spurgeon, Des Moines Auto Auction, Des Moines, Ia. Virgil Slaughter & V.C. Epps, A.C. Auto Auction, Wichita, Ks. Mr. Troy D. Lee, Wheeling Auto Auction, Wheeling Illinois, F.C. Cassell, Stuart & Kamp Inc. Indianapolis, Indiana. Mr. George Cassidy, Chicago Auto Auction Co., Chicago, Ill. Mr. Pat Patterson, rep. Mr. Tomlinson of the Amarillo Auto Auction, Amarillo, Tex., attended meeting but did not join, will join when he reports home.

Members unable to attend:

Mr. L.W. Noel, Hannibal Auto Auction, Hannibal, Mo. Vacationing in Canada. Mr. William Hadley Evansville Auto Auction, Evansville, Ind. Other business. N.C. Maney, Maney Auto Auction Murfreesbor, Tenn. other business. Charles Thale, Quincy Auto Auction, Quincy, Ill. Illinois in family.

Insurance representative Mr. Charles Higgins.

Mar. 7th.

Received wire Dyer Auto Auction, Dyer, Ind. on unethical dealer. Sent to members.

March 7th,

Secretary Lillian Hamilton, due to go back into hospital March 10th, officially resigned today. Sent all data on organization to President, C. B. Drake

Dent Charter and by-law copy to Wheeling Auto Auction, to use at Insurance meeting with instruction to send to Pres. when through with it.

Letter to all members;
Dear Sirs;

I am indeed sorry to be forced to resign from this worthy organization, but due to my illness, I don't feel that I can properly take care of this office. It has been a pleasure to work with all of you, and I hope to see this organization continue, as I know it will be of great benefit to all members.

Sincerely

Lillian Hamilton

On Saturday August 28th, 1948, a meeting of Auto Auction owners was held in the Orlando Hotel, in Decatur, Illinois for the purpose of setting up some system of protection for Auto Auction owners against defraud by bad checks, stolen cars, mortgaged cars or other irregularities which should come up in operating an Auto Auction.

The Auction owners were called together by Mr. and Mrs. C. B. Drake, of the Decatur Auto Auction of Decatur, Illinois for a dinner and business meeting. After dinner which began at 8 P.M. in the Orlando Hotel, Mr. C. B. Drake called the meeting to order.

After lengthy discussion of several different methods of transferring information, one of which was a chain system, it was decided to set up a Clearing House, centrally located, where members could call in information, which would benefit other Auction owners, such information to be sent to all members immediately from said clearing house.

This method was agreed upon by all Auction owners present.

An organization was formed at this meeting and a name chosen, National Auto Auction Protective Assn. officers were elected as follows:

President, C. B. Drake, Decatur Auto Auction Co
Vice Pres. Ken Schaefer, Ken Schaefer Auto Auction, Indianapolis, Indiana
Secretary, ~~David C. Watson, Public Auto Sales~~
+ Kansas City, Missouri
Treasurer, Lillian Hamilton, Public Auto Sales, Kansas City, Missouri

Feb. 3rd,

Received report Ken Schaefer, Sent to members
Also wanted a correction made on a previous
report that was sent out wrong by home
office. Correction was made.
Received report Decatur Auto Auction,
sent to members.

Talked to Mr. C.B. Drake, Pres. notifying
him Secretary was still in cast, wanted
to resign, impossible to find help at the
price association can afford. Feel that
association will suffer otherwise.

Feb. 9th,

Received letter from Doc. Greiner, Toledo
Ohio, explaining his refusal to accept
collect telegram. Letter on file. Feel that
in as much as the Public Auto Auction has
to stand the expense of all such returned
telegrams, and as they are devoting their
office, phone, time, and secretary without
cost to the association, that this was an
imposition. Don't feel that there is the
proper cooperation, to continue as Secret-
ary, under the circumstances, called Pres.
and notified him to that effect. Trying to
take care of this ill, without funds for
help, was enough, without extra expenses
for your trouble.

Feb. 9th,

Received report from Maney Auto Auction,
Murfreesboro, Tenn. Sent to members.

Feb. 16th,

Received returned telegram, \$ 3.79 ,
H.C. Turney, Akron, Ohio. Listed above.

Feb. 25th,

Paid typist \$ 25.00 for past assistance
doing extra work, over period of Feb.

Feb. 28th,

Paid Dan Boyle attorney fees, \$ 50.00
Paid in two \$ 25.00 checks, also \$ 12.50
Charter expense.

Received Charter today, started drawing
up by-laws.

Marth 7th,

Wrote letter of Resignation to Pres. and
Vice Pres, as Secretary Lillian Hamilton,
still in cast, cannot handle business any-
more. More operations coming.

Sent sign refunds to all members that had
paid for same;

South Bend Auto Auction, South Bend, Ind.	\$5.00
Dealer Auto Auction, Albany, New York	\$5.00
Des Moines Auto Auction, Iowa	\$2.50
Leitch Auto Auction, Owosso, Mich	5.00
Aptco Auto Auction, Detroit, Mich	5.00
Chicago Automotive, Chicago, Ill	2.50
Dixie Auto Auction, Jackson, Tenn	2.50
Hannibal A. Auct. Hannibal, Mo	5.00
Witt A. Aucto. Decatur. Ill	5.00
Kankakee A. Aucto Kankakee, Ill	5.00
Evanveilla. A. Auct. Evansville, Ill	2.50
Stuart & Ramp. Indianapolis, Ind.	5.00
Joe Nesser, St. Louis, Mo	5.00
Quincy Auto Aucto Quincy, Ill	5.00
A.C. Auto Auction, Wichita, Ks	7.50
Maney Auto. Aucto. Murfreesboro, Tenn	5.00
Doc Greiner . Toledo, Ohio	5.00
Wheeling Auto Auct. Wheeling, Ill	5.00
Lapiner A. Auct. Mason City, Iowa	5.00
Fort Wayne A. Auct. Fort Wayne, Ind	7.50
Dyer A. Auct. Dyer, Ind	2.50
Decatur A. Auct. Decatur, Ill.	5.00

Total of which was received. \$ 95.00
Returned to all members.

Jan. 3rd,
Notified all members that January meeting had been postponed.

Received letter from Ken Schaefer, Vice Pres. regarding my letter to him about resigning. Letter on file.

Jan. 3rd.
Received letter on unethical dealers from Erie Auto Auction, Erie, Pa. Sent to members.

Jan. 9th,
Received letter and report from Doc. Greiner Toledo, Ohio, on one A. J. Roth, unethical Dealer. Seems that this Dealer had been an offender before and it wasn't reported, by Montpelier Auto Auction. Sent out letter to Montpelier, notifying them of their offense, and explaining they were subject to fine. Also sent report of this to Pres. and Vice Pres.

Jan. 11th,
Received report from Fort Wayne Auto Auction, Fort Wayne, Ind. Sent to members.

Nov. 11th,
Received report from Decatur Auto Auction, Decatur, Ill. This report was of important nature so sent wires, to all members, of which **Four** came back, charged to Public Auto Auction, members had refused charges. I did not sent follow up letters on these, as I had no typist and my arm is in a cast. Hope members are not taken in by this dealer, as they were notified if they had taken the telegrams.

Members refusing to pay;
Doc Greiner, Toledo, Ohio
Okla. City Auto Auction, Okla City, Okla
Wheeling Auto Auction, Wheeling, Ill.
H. C. Turney, Akron, Ohio

Jan. 12th,
Received letter from Tim Anspach, Dealers Auto Auction, Albany, New York, complimenting plaques and inquiring about signs he had paid for.

All members are to receive their sign money back, as it is impossible to get the signs made at the price set. The sign Company quoted the price, then refused to stick by their deal. Wrote Mr. Anspach to this effect.

Jan. 20th,
Received letter from Quincy Auto Auction, complimenting plaques, and inquiring about ins. Answered letter.

Jan. 25th,
Received letter on Unethical Dealers from Decatur Auto Auction, sent to members.

Jan. 26th,
Received letter from Schotts Auto Auction, telling association about unethical dealers, and asking for information, and application routine, to become a member. Sent all information, haven't heard from as yet. (Cinn. Ohio)
Sent his report to members.

Jan. 26th,
Received report Ken Schaefer Auto Auction, Indianapolis, Ind. on unethical dealer, Sent to members.
Also from Doc. Greiner, Toledo, Ohio.

Jan. 28th,
Received report from Dealer Auto Auction, Albany, New York, sent to members.

Feb. 3rd,

Wheeling Auto Auction, Wheeling, Ill.
Lapiner Auto Auction, Mason City, Iowa
Fort Wayne, Auto Auction, Fort Wayne, Ind.
Dyer Auto Auction, Dyer, Ind.
Decatur Auto Auction, Decatur, Ill.

Member not ordering plaques;

K. C. Auto Auction, 1900 E. 15th, KC Mo.
Antioch Auto Auction, Antioch, Ill.
H. C. Turney Auto Sales, 156 E. Center, Akron, Ohio
Amarillo Auto Auction, 223 W. 6th, Amarillo, Tex.
Montpelier Auto Auction, Montpelier, Ohio
Horseheads Auto Auction, Horseheads, N.Y.
Erie Auto Auction, Erie, Pa
Okla City Auto Auction, Okla City, Okla

Nov. 17th,
Received letter from Mr. Troy D. Lee, Wheeling Auto Auction, Wheeling, Ill. regarding Ins. meeting he has arranged to get Insurance for members. Answered letter advising him to see definitely what he can do before I notify members.

Received letter from Doc Greiner, Toled, Ohio on unethical dealers. Sent to members.

Nov. 23rd.
Paid to Public Auto Auction, for long distance phone calls and returned telegrams from members that refused to accept charges. \$22.45 and \$ 5.97 Bills on file.

Nov. 11th,
Paid Neale Printing Co. for supplies, \$7.65

Nov. 16th,
Received request for copy of by-laws, from Wheeling Auto Auction, to take to insurance meeting. ~~xx~~ These are not ready yet, as they cannot be drawn up until Charter returns from Jefferson City, Mo. Wrote Mr. Lee explaining.

Nov. 29th

Paid bill for tape and stamps to Public Auto Auction, for material that was used to send out Plaques to members.

Dec. 9th

Two new members;

Okla. City Auto Auction, Okla City, Okla
Erie Auto Auction, Erie, Pa.

Sent out Data to new members, also sent letter explaining about plaques.

Dec. 10th,

Received another letter from Wheeling Auto Auction, about Insurance. Can do nothing as yet without by-laws, which haven't been received yet, as Charter isn't in. Mr. Lee also sent in more stamps.

Dec. 21st.

Secretary Lillian Hamilton, returned to Hospital for another operation on Arm. Had put into cast. Notified President and Vice President of inability to take care of office. Hired typist for temporary use.

Dec. 22nd, Sent out Christmas Cards to members Also sent letters to members that hadn't ordered plaques.

Dec. 24th,

Received letter from Erie Auto Auction, Erie, Pa on unethical dealer. Sent to members.

Dec. 26th,

Notified Pres. C. B. Drake that Jan. meeting of the 26th, would have to be postponed on account of illness of secretary.

Oct. 28th,

Purchased Stamps, \$ 21.00

Oct. 30th,

Three new members;

Dixie Auto Auction, Jackson, Tenn.
Horseheads Auto Auction, Horseheads, N.Y.
Amarillo Auto Auction, Amarillo, Texas

Deposited \$ 75.00 in Bank.

Oct. 30th,

Hired typist to send out date to new members. Paid \$ 10.00

Oct. 30th,

Paid Judge Alex D. Saper, \$ 75.00 for inc. fees.

Oct. 30th,

Received letter Maney Auto Auction, Murfreesboro, Tenn. regarding Bud Drake case, in answer to letter I sent turning this case over to directors. Letter on file. Also one from other directors deciding to take this case up at next meeting. Have not reported.

Oct 30th,

Sent letters to members requesting their opinion of how information should be sent. If Home office should use own judgement on how important such information is, and how to send to best help members.

Nov. 1st,

Received letters, Maney Auto Auction, Murfreesboro, Tenn. Lapiner Auto Auction, Mason City, Iowa, and Wheeling Auto Auction, leaving decision of how their information was to be sent, up to Home Office.

Nov. 3rd,

Ordered and paid for membership cards, to go in plaques, \$ 3.72, Neale Printing Co

Nov. 5th,

Received Plaque check from Dixie Auto Auction, Jackson, Tenn, and Hannibal Auto Auction, Hannibal, Missouri

Nov. 11th,

Received signed check from Pres. C.B. Drake for plaques.

Nov. 16th,

Paid Holland Engraving Co. for plaques, 50) \$ 12.50 each, \$ 625.00

Had \$ 95.00 members money for signs, which are ordered. Nov. 17th,

Nov. 17th,

Mailed plaques to members. 24 sent.

South Bend Auto Auction, South Bend, Ind.
Dealers Auto Auction, Albany, New York
Des Moines Auto Auction, Des Moines, Iowa
Leith Auto Auction, Owosso, Michigan
Aptco Auto Auction, Detroit, Michigan
Chicago Automotive Auction, Chicago, Ill
Dixie Auto Auction, Jackson, Tenn.
Hannibal Auto Auction, Hannibal, Mo
Witts Auto Auction, Decatur, Ill.
Kankakee Auto Auction, Kankakee, Ill.
Evansville Auto Auction, Evansville, Ill.
Stuart & Ramp. Inc. Indianapolis, Ind.
Ken Schaefer Auto Auction, " "
Joe Nesser Auto Auction, St. Louis, Mo
Quincy Auto Auction, Quincy, Ill.
Public Auto Auction, K.C. Missouri
A.C. Auto Auction, Wichita, Kansas
Maney Auto Auction, Murfreesboro, Tenn.
Doc Greiner Auto Auction, Toledo, Ohio

Oct. 6th, 1948

Purchased supplies, Neale Printing Co \$7.63

Oct. 6th, 1948,

Three new members, Leith Motor Sales,
Ososso, Michigan, Witts Auto Auction,
Decatur Illinois, Aptco Auto Auction,
Detroit, Michigan.

Deposited \$ 75.00 in Southeast State Bank.

Oct. 7th,

Hired typist to send out material to new
members, paid \$ 10.00

Oct. 7th,

Received wire from Stuart & Ramp, Inc on
unethical Dealer. Sent to members.

Oct. 7th, Received plaque check from A.C.
Auto Auction, Wichita, Kansas
Dyer Auto Auction, Dyer, Indiana
Lapiner Auto Auction, Mason City, Iowa

Oct. 8th, 1948

Received plaque check from Fort Wayne Auto
Auction. Fort Wayne, Indiana

Oct. 8th,

Received letter from Wheeling Auto Auction,
Wheeling, Illinois, requesting all information
to be sent by air-mail. Also sent stamps for
same.

Oct. 8th,

Wrote new members regarding plaques.

Oct. 9th,

Three new members;

Antioch Auto Auction, Antioch, Ill.
Joe Nesser Auto Auction, St. Louis, Mo
Kankakee Auto Auction, Kankakee, Ill

Oct. 10th,

Hired typist to send data to new members
\$ 10.00

Oct. 12th,

New member, H.C. Turney, Akron, Ohio
Sent data.

Oct. 12th,

Received plaque check from Decatur Auto
Auction,, also letter regarding letterheads
and some samples for new ones when we reorder.

Oct. 13th,

Sent out 38 letters soliciting for new members

Oct. 18th,

Received plaque check from Des Moines Auto Auct
And Stuart and Ramp, Inc, Indianapolis, Ind.

Oct. 20th,

Received plaque check from Evansville Auto
Auction, Evansville, Indiana

Oct. 21st,

Received word from Holland Engraving Co. that
plaques were ready. Send check to Pres.
C.B. Drake for signature.

Also received word from Attorney Dan Boyle
that Charter went through alright.

Oct. 28th,

Received call from C.B. Drake, that report on
one Bud Drake, was of a personal nature, and
not to report until straightened out. Report
came in same day on Bud Drake from Quincy
Auto Auction, Quincy, Ill.

Also received letter from Quincy Auto Auction
with full explanation. Referred this case
to directors for their disposal. Have not
reported as yet.

November 10th, 1948

Received wire, Lapiner Auto Auction, requesting reference on dealer (Discuss Home office has no reference except if a dealer is a bad risk.

All members have same records, Auction Companies to check their own customers reference as presented by same. Do not have National credit file and all states dealers registration list.

November 10th, 1948

Sent bad list from the Decatur Auto Auction to the members. By mail.

November 17th, 1948

Sent bad list from the Lapiner Auto Auction to the members by Mail.

November 19th, 1948

Sent bad list from the Dealers auto Auction to the members by Mail.

November 23rd, 1948

Wrote check for telephone calls made October and November for the Association

Chicago	\$1.55	
Quincy	3.25	\$1.02
Ind.	3.45	1.05
Hannibal	7.80	1.05
Des Moines	1.05	2.85
St. Louis,	1.35	
Amarillo	2.00	\$5.97
"	2.00	October

\$22.45 Nov.

November 29th, 1948 Sent plaques to Members

List of Members receiving Plaques

Public Auto Auction	K.C.Mo.
Aptco Auto Auction,	Detroit, Michigan
Dealers Auto Auction	Albany, New York
Leitch Motor Sales,	Owosso, Michigan
Maney Auto Auction	Murfreesboro, Tenn.
Evansville Auto Auction	Evansville, Ind.
Quincy Auto Auction,	Quincy, Illinois
Hannibal Auto Auction,	Hannibal, Mo.
Des Moines Auto Auction,	Des Moines, Iowa
Decatur Auto Auction,	Decatur, Illinois
Dyers Auto Auction,	Dyer, Indiana
Fort Wayne Auto Auction,	Fort Wayne, Ind.
Wheeling Auto Auction,	Wheeling, Illinois
Stuart & Ramp Inc.	Indianapolis, Ind.
Chicago Auto Auction,	Chicago, Illinois
Doc Greiner Auto Auction,	Toledo, Ohio
South Bend Auto Auction,	South Bend, Ind.
Lapiner Auto Auction,	Mason City, Iowa
A.C. Auto Auction,	Wichita, Kansas
Kankakee Auto Auction,	Kankakee, Ill.
Dixie Auto Auction,	Jackson, Tennessee
Witts Auto Auction Co.,	Decatur, Illinois
Joe Nesser Mtr. Co. Inc.	St. Louis, Mo.
Ken Schaefer Auto Auction,	Indianapolis, Ind.

October 30th, 1948

Received letter from lawyer, Dan Boyle to effect that Incorporation application had been approved and signed by Judge Terte of Kansas City, Mo. also notice court had allowed Judge Alex D. Saper, \$75.00 fee for services for same. Sent \$75.00 check to the Pfes. C.B. Drake for signature.

November 1st, 1948

New Member, Oklahoma City Auto Auction, sent list of unethical dealers.

Wires sent collect on bad risk to Members having sales. Payment refused by Member (H.C. Turne), discuss this, all members to pay for wires, no funds here to pay.

Received explanatory letter from Mr. Charles Thale, Quincy, Auto Auction on Bud Drake and Charles Thale matter. Received vote from Mr. Lawson, Dyer Auto Auction to send report out. Sent letters to members asking for vote on sending information to office by letter unless emergency.

November 2nd, 1948

Received vote from the South Bend Auto Auction to send reports in by mail, unless emergency.

November 3rd, 1948

Received bad risk from South Bend Auto Auction, notified Members.

November 5th, 1948

Received letter from the Dixie Auto Auction correction on ownership (Raymond Newsom, Oscar Freeman, John DeBerry and Mr. Roy Simmons Jr.

November 5th, 1948

Received wire, from the Wheeling Auto Auction, on an unethical dealer, notified members.

One Member refused plaque (K.C. Auto Auction Co. Inc. (discuss))

November 5th, 1948

Received call from the A.C. Auto Auction, Wichita, Kansas, on unethical dealer, sent wires and letters. One wire refused payment, H.C. Turney, (Discuss) Wrote letter to Mr. Turney explaining rules.

November 6th, 1948

Received wire from the Evansville Auto Auction on unethical dealers, notified members by letters only, weekend wire.

Received wire from the Dixie Auto Auction on Malcolm, Easley, one of our first offenders, discussed at the Decatur meeting, notified members, (Discuss)

Received letter from Mrs. Ken Schaefer, Ken Schaefer Auto Auction, two unethical dealers, notified members.

November 9th, 1948

Paid Judge Saper, \$75.00 check, incorp-fee.

November 10th, 1948

Received wire from the Wheeling Auto Auction on Insurance business. Had located Co. to insure Members, asked meeting be called. Wrote back for full particulars before notifying members.

Cont:

October 18th, 1948

Received letter from Mr. Leitch, Leitch Motor Sales, Owosso, Michigan, inquiring about Insurance. Letter answered, facts on hand.

Received letter from the Wheeling Auto Auction requesting all data sent in file form on cards, answered. Impossible to send messages in separately, too much time involved. no funds for extra help. (Discuss this)

October 19th, 1948

Received letter from the Okla. City Auto Auction, Okla. City, Okla. requesting more information on Association, wrote details.

Received bad report on a Member from a Member, very unusual, did not send out, turned over to the Board of Directors for decision (Discuss this). Do not quote names. (Bud Drake), Hannibal, Mo. (Charles Thale) Quincy, Illinois. Try to get closed meeting if possible on this with officers only)

Received phone call from (Pres. C.B. Drake do not call name), that a Member had sent out reports to dealers on an offender. Discuss this, all reports to come from the Home office.

October 25th, 1948

Received a letter from Mr. Troy D. Lee, Wheeling Auto Auction, to disregard trying to send his message in file form.

October 26th, 1948

Purchased stamps \$21.00.

October 27th, 1948

Visitors to the Home office; Judge Saber to inquire about organization if fraternal so could O.K. Corporation Papers, interview favorable.

Received call from our Attorney Mr. Dan Boyle, stating application for incorporation passed. called another Insurance Co. for appointment to discuss Insurance.

October 28th, 1948

New Membership received, Dixie Auto Auction Jackson, Tennessee, received unethical dealers list, sent to Members.

Amarilla Auto Auction, Amarilla, Texas, representative was at meeting in K.C. Sent data to both new members.

Received wire on offender from Stuart and Ramp Auto Auction, Indianapolis, Indiana sent information to Members.

K.C. Auto Auction Co. Inc. list on 3 offender sent to Members.

October 29th, 1948

New Membership received, Horseheads Auto Auction, Horseheads, New York, sent data and receipts.

Also sent letter to Members asking for vote on messages coming in to the Home office by Wire or Mail (Discuss, think O.K. by letter unless serious, members to judge, also sent new Members name to present members.

October 30th, 1948

October 7th, 1948

Ordered envelopes - \$7.63, Letter heads \$20.27 from the Neale Printing Co. K.C. Mo.

October 8th, 1948

New Membership received, Joseph Nesser Auto Auction, St. Louis, Missouri, Sent office data to date.

Mailed out new Membership applications to present members.

Received letter from the Aptco Auto Auction requesting night letters instead of wires. (Discuss this - O.K. suggestion)

Received (letter) bad risk from the Lapiner Auto Auction, Mason City, Iowa, notified Members.

(Discuss messages coming in by letter, instead of wires)

Received samples of letter heads from Pres. Mr. C.B. Drake, more impressive than ours. Keeping until I reorder, plenty on hand for now.

October 9th, 1948

Received a letter from the Lapiner Auto Auction on a bad risk, notified members, made notation in letter to members that messages coming into the office should be by wire.

Received photostatic copy of Plaque. Sent to Pres. - Vice Pres. Ken Schaefer - and C.V. Webster - No. 1 Director for approval.

October 9th, 1948

Received letter from Ken Schaefer, bad check enclosed on L.F. Schilb. Had discussed collecting this for him at Kansas City meeting.

October 11th, 1948

Paid typest \$10.00 extra typing, bad dealer list, 25 copies.

October 14th, 1948

Received letter from the Fort Wayne Auto Auction, bad risk, notified Members, with reminder to send messages by wire (discuss this) Members deciding if necessary to wire office or write, according to seriousness.

October 15th, 1948

Was visited by the Better Business Bureau of Kansas City, Mo. Got their seal of approval on the Association.

Sent reminder letters, to Members that had not sent checks for their plaques.

October 16th, 1948

Received letter from Ken Schaefer, 3 bad risks, notified members. New Member, Kankakee Auto Auction, sent data & receipts.

October 18th, 1948

Received letter from the Joplin Auto Auction Joplin, Missouri, stating that they would think it over, might join later, Didn't see that it would help them.

New Membership received, H.C. Turney, Akron Ohio, Sent data & receipts.

September 28th, 1948

Received wire from the Dyer Auto Auction, on a Bad risk, notified Members as desired-wire and mail.

September 29th, 1948

Received letter from Evansville Auto Auction with more complete information on unethical dealers he had previously sent in to the office.

(Note: for discussion)

Want details on offenders for our files, not just names.

Received two wires from the Dyer Auto Auction on unethical dealers, notified Members

Gave Plaque order to the Holland Engraving Co Best estimate, \$12.50 for each plaque, \$2.50 each sign, duplicate of plaque.

Talked to attorney Mr. Dan Boyle about Incorp. papers. Had submitted to court for inspection to see if we could incorporate without issuing stocks.

September 30, 1948

Received wire from Stuart & Ramp Inc. bad Risk, notified Members.

October 1st, 1948

H.B. Taylor, Alva, Oklahoma, came to Home office, asked us to notify Members to look for his car. Offered \$100.00 reward if found, notified Members.

Hired typist three days to get data ready for new Members, Paid \$10.00 check.

October 1st, 1948

Received letter from the Montpelier Auto Auction, Montpelier, Ohio, stating he wishes messages by letter unless serious situation arises.

Received articles of agreement for Incorp. from Vice Pres. Ken Schaefer, which had been sent for signatures, also a letter from Pres. C.B. Drake suggesting not necessary to incorporate if too much trouble and expense involved. Notation from Ken Schaefer suggesting we incorporate as planned if at all possible.

New Membership received- Witts Auto Auction Decatur, Illinois. Sent office data to date.

October 4th, 1948

New Membership received- Antioch Auto Auction, Antioch, Illinois, sent office data to date.

Sent letters to all Members to send money to Home office for plaque and signs as they must be paid in advance.

October 6th, 1948

Received a wire on a bad risk from the Evansville Auto Auction, notified Members

Received letter from C.B. Drake, Pres. suggesting we order plaques as needed, could not arrange to do this, with plaque. Would not make one at a time. Ordered 50 plaques. Each Member to pay in advance. Balance to be paid from funds in bank, to be reimbursed as each New Member joins.

September 19th, 1948

Received new application- Tim Anspach,
Dealers Auto Auction, Albany, New York,
Sent Membership list and Association
records.

September 20th, 1948

Received application from New Members,
Frank Sipriani, Aptco Auto Auction, Detroit
Michigan, mailed him office records.
Sent letters to members with list of
additional members.

September 21st, 1948

Another new Member- F. Charles Leitch,
Leitch Motor Sales, Owosso, Michigan, Mr.
Leitch had called the night of the insurance
meeting to inquire about Association, said
then he would join.

September 22nd, 1948

Received wire from Doc Greiner, Toledo, Ohio
that bad risk, Malcolm Easley, had straight-
ened bad accounts, notified Members.

September 24th, 1948

Received unethical dealers list from the
A.C. Auto Auction, Sent to Members.

Received letter from the Hannibal Auto
Auction requesting all messages by mail.

Called four engraving companies to give
us estimate on plaques and signs.

Talked to Mr. Charles Higgins about Insurance
Can not insure us as we want to be covered
Said we would have to form a Mutual Co.
of our own.

Continued

September 24th, 1948

Received unethical dealers list from the
A.C. Auto Auction Co., Wichita, Kansas. Sent
to Members, sent letters to new Members,
data and receipts.

September 25th, 1948

Bought stamps \$24.00, paid extra typist
\$10.00.

September 27th, 1948

Sent out 58 letters to Auction Companies
reminding them of the Association, further
explaining. Received letter from the
Hannibal Auto Auction, requesting all
messages be sent by letter.

Mr. William Hadley, Evansville Auto Auction,
Evansville, Indiana, Impossible to attend, wants
detailed report on meeting.

Tuesday, September 14th, 1948

Made arrangements for the Crystal Room, Hotel
Phillips, for Insurance meeting.

Wednesday Sept. 15th, 1948,

Received \$25.00 Membership fee, from Mr. William
P. Donker, South Bend Auto Auction, South Bend,
Indiana. Sent copy of unethical dealers on file.

Friday, Sept. 17th, 1948,

Received two reports from the K.C. Auto Auction
Co. Inc. on unethical dealers. Sent report to
members by letter as it was reported on a
weekend and wire wouldn't be necessary (Question
Members about this) as each member would receive
the letter before their next Auction.

Received application for membership to
N.A.A.P.A. from the Doc Greiner Auto Auction
Toledo, Ohio.

TITLE AND NON TITLE STATES

NON TITLE

ALABAMA
ARKANSAS
CONN.
GEORGIA
IOWA
KENTUCKY
LOUISIANA
MAINE
MASS.
MINN.
MISS.
NEW HAMPSHIRE
NEW YORK
RHODE ISLAND
SO. CAROLINA
TENNESSEE
VERMONT

TITLE

ARIZONA
CALIFORNIA
COLORADO
DELAWARE
DIST. OF COLUMBIA
FLORIDA
IDAHO
ILLINOIS
INDIANA
KANSAS
MARYLAND
MICHIGAN
MISSOURI
MONTANA
NEBRASKA
NEVADA
NEW JERSEY
NEW MEXICO
NORTH CAROLINA
NORTH DAKOTA
OHIO
OKLAHOMA
OREGON
PENN.
SOUTH DAKOTA
TEXAS
UTAH
VIRGINIA
WASHINGTON
WEST VIRGINIA
WISCONSIN
WYOMING

Tuesday, Sept. 7th, 1948

Received letter from the Decatur Auto Auction, Mrs. C.B. Drake, a list of 38 Auction Companies to be solicited for membership. Sent out letters of invitation to join.

Wednesday, Sept. 8th, 1948

Received application for membership from Drake Auto Auction, Ralph and Ray Drake, Montpelier, Ohio, Deposited \$25.00 membership fee in the Southeast State Bank. Sent Mr. Drake our present list on file.

Received a letter from Mr. Hadley, Evansville Auto Auction, Evansville, Indiana, Enclosing his list of bad risks.

Received a wire from Mr. George Lawson, Dyers Auto Auction, Dyer, Indiana on information for members. Sent wires to members at once.

Received a wire from Ken Schaefer Auto Auction, Indianapolis, Indiana. Information for members, notified at once.

Thursday, September 9th, 1948

Received checks for N.A.A.P.A. from Southeast State Bank.

Received \$25.00 Membership Fee from the Kansas City Auto Auction Co. Inc. also a list of bad risks. sent to members.

Received a letter on undesirable dealers from Wm. Hadley, Evansville Auto Auction, Wrote back to Mr. Hadley for more detailed information for our files. Will send on to members when received.

Monday

Received wires from the following members and Auction owners, accepting our invitation to the Insurance meeting.

Ken Schaefer, Ken Schaefer Auto Auction Co.
Indianapolis, Indiana

J.L. Spurgeon, Des Moines Auto Auction Co.
Des Moines, Iowa

Dyer Auto Auction Co. Mr. George Lawson, Dyer
Indiana

Mr. Troy D. Lee, Wheeling Dealers Auto Auction,
Wheeling, Illinois

Stuart & Ramp Auto Auction Co., Indianapolis,
Indiana.

DeV. Webster, Fort Wayne Auto Auction, Fort
Wayne, Indiana

C.V. Slaughter, A.C. Auto Auction Co. Wichita,
Kansas

Wm. P. Donker, South Bend Auto Auction, Co.
South Bend, Indiana

Mr. C.B. Drake, Decatur, Ill. accepted by phone.
also received several wires from Auction
owners saying they were interested in the
N.A.A.P.A and wanted to know about the
Insurance.

Members unable to attend;

Mr. L.W. Noel, Hannibal Auto Auction, Hannibal Mo.
In Canada on vacation.

Mr. Charles Thale, Quincy Auto Auction, Quincy,
Illinois, Illinois in family.

Ohio Auction Law Upheld; Greiner Faces Writ Plea

TOLEDO.—The constitutionality of Ohio's 107-year-old law governing auctioneers was upheld here last week by Common Pleas Judge John Q. Carey, but the judge refused to order any action to enforce the statute in the case of Earl (Doc) Greiner, operator of a Toledo used-car auction on Madison Ave.

Ruling on an amended suit brought by Greiner in March after Common Pleas Judge Harvey Straub rejected Greiner's previous attack on the constitutionality of the law, Judge Carey observed that addition of the names of the county treasurer, auditor and sheriff to Greiner's suit made no difference in the issue.

Judge Carey also turned down the plea of Joel S. Rhinefort, county prosecutor, for an injunction restraining Greiner from operating his Toledo auction, ruling that this matter could not be considered with Greiner's present suit.

Rhinefort then informed the court that he would file another suit in a day or so seeking temporary and permanent injunctions against Greiner, which would also call for an accounting of all proceeds from his auctions and payment of taxes and penalties due. The auction law requires tax payment of 2 percent of every \$100 of sales.

Morton Neipp, attorney for Greiner, said that Judge Carey's decision would be taken to the court of appeals.

Wednesday, Sept. 1st, 1948

Received stationary for NAAPA, \$5.10 and \$22.44, gave two separate checks.

Sent letters to members reminding them to send their list of unreliable dealers and also all the Auction Companies they knew.

Received a wire from Ken Schaefer Auto Auction on September 2nd, 1948, Four bad risks, notified the members. Sent out information from Home office by wire, Thursday 2nd on Public Auto Sales bad list record.

September 3rd, 1948

Received a letter from Mr. Dan Boyle. Att. with application to set up a Fraternal organization, non profitable with no stocks issued, to be signed by, President, Vice, President, Secretary and Treasurer. Forms were mailed to Mr. C. B. Drake President, and Mr. Ken Schaefer, Vice President for signature.

Friday, September 3rd, 1948

Received a letter from the Decatur Auto Auction on their bad dealers. Sent a duplicate letter to the other members.

Purchased stamps \$6.00 Cash.