



Call meeting to order - **Meeting called to order by Jacob Warren 1:15 p.m.**

Review of Anti-Trust and Conflict of Interest Policies - **Jacob Warren reminded everyone of the above policies.**

Introduction of Officers and Board of Directors

Officers

- President, Jacob Warren, Louisiana's 1<sup>st</sup> Choice Auto Auction
- President Elect, Billy Willis, Greenville AA
- Vice President, Vann Humphrey, Carolina Auto Auction
- Secretary/Treasurer, Charlotte Pyle, Capital City Auto Auction
- Chairman, Eric Autenrieth, Carolina Auto Auction

Board of Directors

- ~~(2022) Kim Joyce, Greensboro Auto Auction~~
- (2022) Nate Simonson, America's AA of Pensacola
- ~~(2022) Andrew Pyle, Mountain State Auto Auction~~
- (2023) Toni (Williams) Hanshaw, Manheim Central Florida
- (2023) Matt Alombro, Louisiana's 1<sup>st</sup> Choice Auto Auction
- ~~(2023) Patrick Sellers, Dixie Auto Auction~~

Approve Minutes from September 27, 2021 All Member Meeting

**A motion was made, seconded, and approved to accept the minutes.**

Treasurer's Report - **Charlotte Pyle reported on the finances.**

Secretary's Report - Membership applications & revisions attached

**Charlotte Pyle reported on the membership applications.**

**A motion was made, seconded, and approved to recommend all for approval.**

Auction Standards Report from an Auction Standards Committee Chair

**Kevin Cook gave a report on the Auction Standards activities including additional training tools and Uber/Lyft disclosures.**

Education and Training – **Jacob Warren requested feedback on topics of interest**

- Annual convention in Dallas will offer extended education session engaging consignors
- Feedback – what topics are of interest and value to your organization?

Summary of the Board of Directors Retreat – **Eric Autenrieth reported on BOD retreat**

- The NAAA Board of Directors met and developed long and short-term strategic plans for the association.
- More details on the strategic plans will be shared as they are implemented.
- Everyone is invited to attend the Board of Directors meeting at the Total Access meeting with NADA in Las Vegas (The meeting is Friday 3/11/22 at 3:30pm).
- The NAAA Mission Statement, Code of Ethics and Antitrust Policy have been updated.



#### Federal/State EV Playbook

Following the passage of the Bipartisan Infrastructure Law (BIL), which contained EV provisions, NAAA is developing a playbook for auctions to use that makes the case for why auctions should be included in State EV Infrastructure Deployment Plans.

Prize Drawing – Apple Watch - ***Billy Willis of Greenville AA won the Apple Watch***

#### Upcoming Meetings

- CAR Conference, March 22-24, 2022, Las Vegas, Nevada
- World Automobile Auctioneers Championship, June 17, 2022, Des Moines, Iowa
- NIADA, June 20-23, 2022, Las Vegas, Nevada
- IARA, August 16-18, 2022, Nashville, Tennessee
- NAAA Convention, September 7-9, 2022, Dallas, Texas
- NRC-Used Car Week, November 14-17, 2022, San Diego, California

Adjourned ***at 1:30pm***



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## SOUTHERN CHAPTER MEMBERSHIP

### Regular Membership Applications Pending

#### **Back's Auto Auction, Inc.**

1281 Winchester Road, Mt. Sterling, KY 40353, Contact: Shane Back  
Owners: Wanda Fay Back 51%, Marcus Shane Back 49%  
*First auction held: 4/3/1982, Eligible now: Yes*  
Site visit by: Chuck Werner, Manheim Indianapolis/Louisville

#### **Greater Atlanta Auto Auction**

889 Jackson Trail Road, Winder, GA 30680, Contact: Alan Willard  
Owners: Auto Auction Holdings, LLC 100%  
*First auction held: 1/19/2022, Eligible now: Yes*

### Regular Member Change of Ownership/Name

#### **America's Auto Auction (8) locations: Atlanta, Baton Rouge, Birmingham, Bowling Green, Greenville, Jacksonville, Pensacola, Virginia**

Previous Owner: Automotive Remarketing Group, Inc. dba America's Auto Auction, Inc. 100%  
New Owner: American Auto Auction Group, LLC / XLerate Group 100%  
14951 Dallas Parkway, Suite 200, Dallas, TX 75254  
Contact: Charles Kunkel

#### **Greater Shreveport-Bossier Auto Auction**

Previous Owners: Steve Chiasson 50%, Keith Hightower 50%  
New Owners: American Auto Auction Group, LLC / XLerate Group 100%  
8000 Greenwood Road, Shreveport, LA 71119  
Contact: Charles Kunkel

### Associate Membership Applications Pending

#### **ASI Auto Group, LLC**

PO Box 1, Franklin, TN 37065, Contact: Daniel Hinojosa, Jr.  
*Automotive Inspections (Supplier)*

#### **AutoZone, Inc.**

123 South Front Street, Memphis, TN 38103, Contact: Michael Hagar.  
*Auto Parts Sales (Supplier)*

#### **Cox2M**

6205 Peachtree Dunwoody Road NE, Atlanta, GA 30328, Contact: Imran Lakhani  
*Technology, IoT Solutions (Supplier)*

#### **ShipYourCarNow, LLC**

1160 South Rogers Circle, Boca Raton, FL 33487, Contact: John Robertson  
*Auto Transport Technology and Services (Supplier)*

### Associate Member Change of Name Only:

#### **VW CREDIT, INC.**

Previous Name: VOLKSWAGEN CREDIT/AUDI FINANCIAL SVCS  
2200 Woodland Pointe Avenue, Herndon, VA 20171  
Contact: Michael Ashton