



IN PARTNERSHIP SINCE 2016
NOVEMBER 13-16 · SCOTTSDALE, AZ

2018 National Convention

MINUTES

Southern Chapter Meetings

Board Meeting: November 14, 2018 8:30-9:00 am
All Member: November 15, 2017 8:00-8:30 am



1. Call meeting to order

Meeting called to order by Jerry Barker at 8:03 a.m.

2. Introduction of Officers and Board of Directors

*(Ellie Johnson, Eric Jenkins and John Poteet did not attend the Board of Directors meeting;
Board meeting guests: Karyn Wrye, Jeff Modjeski, Joe Pyle, Laura Taylor)*

a. Officers

- i. President, Jerry Barker, Greensboro Auto Auction
- ii. President Elect, Bill McCreedy, Southeastern Auto Auction of Savannah
- iii. Vice President, Wyatt Carter, Richmond Auto Auction
- iv. Secretary, Charlotte Pyle, Capital City Auto Auction
- v. Treasurer, Ellie Johnson, Manheim Statesville **(did not attend)**
- vi. Chairman, Doug Rodriguez, Dealers AA Chattanooga

b. Board of Directors

- i. Danny Brawn (2018), Manheim Darlington
- ii. Robert Sullivan (2018), RTS Management
- iii. Eric Jenkins (2018), ADESA Dallas (previously Birmingham) **(did not attend)**
- iv. Brandon Derrick (2019) Memphis Auto Auction
- v. Kelly Rodriguez (2019) Greensboro Auto Auction
- vi. John Poteet (2019) Louisiana's 1st Choice Auto Auction

3. Review of Anti-Trust and Conflict of Interest Considerations

Jerry Barker reminded everyone of the above policies.

4. Review and Approve Minutes from Chapter All Member Meeting held March 7, 2018 in Las Vegas.

A motion was made, seconded and approved to accept the minutes.

5. Treasurer's Report – Ellie Johnson

Jerry Barker reported on the finances as Ellie was unable to attend the meeting.

6. Secretary's Report – Charlotte Pyle

Charlotte Pyle reported on the membership applications and ownership changes, below.

Regular Membership Applications Pending

Dealers Auto Auction of East Tennessee, LLC

4571 Highway 11 East, Bluff City, TN 37618 Contact: Beth Vines/David Andrews

Owners: Dealers Auto Auction Group, LLC 99.9%, Robert Treadway 0.1%

A motion was made, seconded and approved to recommend this application for approval.

Kentucky Auto Auction, Inc.

6315 S. Dixie Highway, Elizabethtown, KY 42701 Contact: Michael O'Bryan

Owners: Michael R. O'Bryan 51%, Kathe S. O'Bryan 49%

A motion was made, seconded and approved to recommend this application for approval.

New Georgia Carolina Auto Auction, LLC

884 East Ridgeway Road, Commerce, GA 30529 Contact: Lindsay Adams, Peter LeQuier

Owners: Chang Won Jung 100%

A motion was made, seconded and approved to recommend this application for approval.



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New Mid State Auto Auction of Lexington, LLC

5363 Augusta Road Highway 1, Lexington, SC 29072 Contact: Lindsay Adams, Peter LeQuier

Owners: Chang Won Jung 100%

A motion was made, seconded and approved to recommend this application be tabled for further evaluation since they recently started holding public auctions.

Regular Member Change of Ownership/Name

Central Arkansas Auto Auction, Inc.

Previous Owners: John R. Payton 25%, O. L. Payton 25%, Delane Hooten 25%, Ricky Davis 25%

New Owners: John R. Payton 25%, Delane Hooten 25%, Ricky Davis 25%, Mildred Payton 25%

205 Foster Drive, Beebe, AR 72012 Contact: Debi Hilton

Long Beach Auto Auction, Inc.

Previous Owner: M. C. Morris 100%

New Owner: Bryan Morris 100%

8494 County Farm Road, Long Beach, MS 39560 Contact: Bryan Morris

A motion was made, seconded and approved to recommend both of the above ownership changes for approval.

Associate Membership Applications Pending

Auction Academy

P.O. Box 682111, Franklin TN 37068 Contact: Penny Wanna *Continuing Education Program (Supplier)*

Auto Data Direct, Inc.

1830 East Park Avenue, Tallahassee, FL 32301 Contact: Jim Taylor *Technology/Information Services (Supplier)*

A motion was made, seconded and approved to recommend both of the above associate applications for approval.

7. New Business

A. Nominations and elections ***(A ballot vote was held for the Vice President and 3 Board positions)***

a. Officers

i. President, Bill McCready, Southeastern Auto Auction of Savannah

ii. President Elect, Wyatt Carter, Richmond Auto Auction

iii. Vice President Danny Brawn, Manheim Darlington

iv. Secretary, Charlotte Pyle, Capital City Auto Auction

v. Treasurer, Ellie Johnson, Manheim Statesville

vi. Chairman, Jerry Barker, Greensboro Auto Auction

b. Board of Directors ***(Ballot vote included Tim Sherk, Karyn Wrye, Eric Autenrieth, Butch Herdegen)***

i. Brandon Derrick (2019) Memphis Auto Auction

ii. Kelly Rodriguez (2019) Greensboro Auto Auction

iii. John Poteet (2019) Louisiana's 1st Choice Auto Auction

iv. Tim Sherk (2019) Music City Auto Auction of Nashville

v. Karyn Wrye (2019) Manheim

vi. Eric Autenrieth (2019) Carolina Auto Auction

c. National Board of Directors

i. Laura Taylor (2019), Charleston Auto Auction

ii. Doug Rodriguez (2020), Dealers AA Chattanooga

iii. Jerry Barker (2021), Greensboro Auto Auction

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B. NAAA Auto Auction of the Year Award-Manheim Darlington selected for the Southern chapter.

Jerry Barker congratulated Danny Brawn.

C. Political Action Committee (PAC)

The Southern Chapter won the PAC Cup Challenge!

D. Safety Summit – February 20-21, 2019 in Dallas TX

E. Donation from Southern Chapter - announcement of the Board approved \$1000 donation to Tina Smith's Family in July 2018. (She died from injuries sustained in an accident at Manheim Central Florida.)

A \$10,000 donation to the NAAA Disaster Relief Fund was approved.

F. Membership Committee positions – ***Jerry Barker and Bob Sullivan are interested in serving.***

G. All Member Meeting Prize Drawings - ***Winners: Charlotte Pyle and Bob Sullivan***

H. Gavel Presentation - ***Jerry Barker presented gavel to Bill McCready***

I. Warren Young Fellow Presentation – ***Bill McCready presented fellow to Jerry Barker***

J. Plaque presentation - ***Bill McCready presented plaque to Jerry Barker***

8. Old Business and Announcements

Upcoming Meetings:

- a. NADA – January 24-27, 2019, San Francisco, CA
- b. NAAA Safety Summit – February 21-22, 2019, Dallas, TX
- c. NAAA/CAR Conference – March 25-26, 2019, Las Vegas, NV
- d. NAAA Day on the Hill – May 2019, Washington, DC
- e. NIADA – June 2019, Las Vegas, NV
- f. NAAA 2019 Convention – November 11-14, 2019, Red Rock Casino & Spa, Las Vegas, NV

9. Speaker – Karyn Wrye

10. Adjourn

Meeting adjourned at 8:39 a.m.