



1. Call meeting to order
Meeting called to order by Doug Rodriguez at 8:03 a.m.
2. Introduction of Officers and Board of Directors
 - a. Officers
 - i. President, Doug Rodriguez, Dealers AA Chattanooga
 - ii. President Elect, Jerry Barker, Greensboro Auto Auction
 - iii. Vice President, Bill McCready, Southeastern Auto Auction of Savannah
 - iv. Secretary, Charlotte Pyle, Capital City Auto Auction
 - v. Treasurer, Ellie Johnson, Manheim Statesville
 - vi. Chairman, Laura Taylor, Charleston Auto Auction
 - b. Board of Directors
 - i. Toni Williams (2017), Manheim Orlando (**did not attend**)
 - ii. Joe Pyle (2017), Mountain State Auto Auction
 - iii. Mark Ford (2017), Manheim (**did not attend**)
 - iv. Wyatt Carter (2018), Richmond Auto Auction
 - v. Robert Sullivan (2018), XLerate Group
 - vi. John Rea (2018), Rea Brothers' Mid-South Auto Auction
3. Review of Anti-Trust and Conflict of Interest Considerations
Doug Rodriguez reminded everyone of the above policies.
4. Review and Approve Minutes from Chapter All Member Meeting held March 2, 2017 in Las Vegas .
A motion was made, seconded and approved to accept the minutes.
5. Treasurer's Report – Ellie Johnson
Ellie Johnson reported on the finances.
6. Secretary's Report – Charlotte Pyle
Charlotte Pyle reported on the membership applications, ownership changes, and name changes below.

Regular Membership Applications Pending

AutoNation Auto Auction Orlando

650 N. US Hwy 17-92, Longwood, FL 32750 Contact: Lewis Beshoff
Owner: AutoNation, Inc. 100%

Regular Member Change of Ownership/Name

Carolina Auto Auction, Inc.

Previous Owners: Henry M. Stanley, Jr. 30%, Patty Stanley 50%, Henry M. Stanley Family Trust 20%
New Owners: Henry Stanley Jr. Irrev Trust 30%, Patricia Stanley Rev Trust 50%, Henry Stanley Jr. Rev Trust 20%
Contact: Patty Stanley 140 Webb Road, Williamston, SC 29461

Jackson-Madison County Auto Auction

Previous Owners: Larry J. Seay 50%, Timothy D. Perkins 50%; New Owner: Larry J. Seay 100%
Contact: Julie Stafford 38 Graves Loop Road, Medina TN 38355



Lake Charles Auto Auction

Previous Owners: Matthew A. Pedersen 51%, Michael Pedersen 49%; New Owner: Matthew A. Pedersen 100%
Contact: Matt Pedersen 2435 Broad Street, Lake Charles, LA 70601

Space Coast Auto Auction, LLC

Previous Owners: Joseph C. Pritchett 99%, Joseph A. Pritchett 1%; New Owners: Joseph A. Pritchett 100%
Contact: Joe Pritchett 2870 Electronics Drive, Melbourne, FL 32935

Associate Membership Applications Pending

Synergy Strategic Solutions

185 Stockwood Drive, Woodstock, GA 30188 Contact: Jim Vadino
Data Network Integration (Supplier)

Associate Member Change of Name Only

Auction Insurance Agency/AutoTec Previous Name: Auction Insurance Agency
Contact: Chuck Redden 2200 Woodcrest Pl, Ste 200, Birmingham, AL 35209-1324

Auction Streaming

Previous Name: Vero Auction Group Contact: Rick Wells 1616 Westgate Circle, Brentwood, TN 37027

J.D. Power Valuation Services formerly NADA Used Car Guide Previous Name: NADA Used Car Guide

Contact: Cathy Ellico 8401 Greensboro Drive, Suite 1000, McLean, VA 22101

A motion was made, seconded and approved to recommend all previously listed membership applications, ownership changes, and name changes for approval.

7. New Business

A. Nominations – **presented for vote**

a. Officers

- i. President, Jerry Barker, Greensboro Auto Auction
- ii. President Elect, Bill McCready, Southeastern Auto Auction of Savannah
- iii. Vice President, Wyatt Carter, Richmond Auto Auction
- iv. Secretary, Charlotte Pyle, Capital City Auto Auction
- v. Treasurer, Ellie Johnson, Manheim Statesville
- vi. Chairman, Doug Rodriguez, Dealers AA Chattanooga

A motion was made, seconded and approved to accept Wyatt Carter as Vice President.

b. Board of Directors

- i. Danny Brawn (2018), Manheim Darlington
- ii. Robert Sullivan (2018), XLerate Group
- iii. John Rea (2018), Rea Brothers' Mid-South Auto Auction
- iv. Brandon Derrick (2019) Memphis Auto Auction
- v. Kelly Rodriguez (2019) Greensboro Auto Auction
- vi. John Poteet (2019) Louisiana's 1st Choice Auto Auction

A motion was made, seconded and approved to accept Brandon Derrick, Kelly Rodriguez, and John Poteet to the Southern Chapter Board of Directors, and for Danny Brawn to complete Wyatt Carter's term on the Board.



- c. National Board of Directors
 - i. Jeff Modjeski (2018), Manheim New Orleans
 - ii. Joe Pyle (2019), Mountain State Auto Auction
 - iii. Doug Rodriguez (2020), Dealers AA Chattanooga

A motion was made, seconded and approved for Joe Pyle to complete Laura Taylor's term on the National Board of Directors.

- B. NAAA Auto Auction of the Year Award –

Charleston Auto Auction won the award for both Southern Chapter Auto Auction of the Year and NAAA Auto Auction of Year.

- C. Political Action Committee (PAC) – ***John Poteet spoke about the importance of supporting the PAC.***

- D. Chapter Charity Auction – ***Joe Pyle will be the Southern Chapter auctioneer.***

- E. President's Party

- F. Donation in honor of Henry Stanley

A motion was made, seconded and approved to donate \$5,000 to the Winship Cancer Institute in honor of Henry Stanley.

- G. All Member Meeting Prize Drawing – DRONE – ***John Poteet won the drawing.***

- H. Gavel Presentation, Warren Young Fellow Presentation, Plaque presentation

8. Old Business and Announcements

Upcoming Meetings:

- a. NAAA/CAR Conference – March 6-7, 2018, Las Vegas
- b. NADA – March 22-24, 2018, Las Vegas
- c. NAAA Day on the Hill – May 2018, Washington, DC
- d. National Independent Auto Dealers Association – June 19-21, 2018, Rosen Shingle Creek, Orlando
- e. NAAA 2018 Convention – November 12-18, 2018, Kierland Resort, Scottsdale, AZ

- 9. Adjourn

Meeting adjourned.