



## 2019 NAAA Annual Convention MINUTES

Southern Chapter Meetings  
Board Meeting: October 1, 2019 3:30 pm  
All Member: October 3, 2019 9:00 am



1. Call meeting to order

**Meeting called to order by Bill McCready at 9:04 a.m.**

2. Introduction of Officers and Board of Directors

**President:** I would like to introduce your Officers and Board of Directors.

- a. Officers (**all attended except Danny Brawn**)

- i. President, Bill McCready, Southeastern Auto Auction of Savannah
- ii. President Elect, Wyatt Carter, Richmond Auto Auction
- iii. Vice President, Danny Brawn, Manheim Nevada (now in Western Chapter)
- iv. Secretary, Charlotte Pyle, Capital City Auto Auction
- v. Treasurer, Ellie Johnson, Manheim Statesville
- vi. Chairman, Jerry Barker, Greensboro Auto Auction

- a. Board of Directors (**all attended**)

- i. Brandon Derrick (2019), Memphis Auto Auction
- ii. Kelly Rodriguez (2019), Greensboro Auto Auction
- iii. John Poteet (2019) Louisiana's 1<sup>st</sup> Choice Auto Auction
- iv. Tim Sherk (2020), Music City Auto Auction of Nashville
- v. Karyn Wrye (2020), Manheim
- vi. Eric Autenrieth (2020), Carolina Auto Auction

3. Review of Anti-Trust and Conflict of Interest Considerations

**Bill McCready reminded everyone of the above policies.**

4. Minutes from Chapter All Member Meeting held in Las Vegas on March 27, 2019 have been circulated.

**A motion was made, seconded and approved to accept the minutes.**

5. Treasurer's Report

**Ellie Johnson reported on the finances.**

6. Secretary's Report

**Charlotte Pyle reported on the membership applications and ownership and name changes below.**

**A motion was made, seconded and approved to recommend all (except Cognosos, Inc.) for approval.**

**Regular Membership Applications Pending**

**OKI Auto Auction Kentucky, LLC**

6915 S. Dixie Highway, Elizabethtown, KY 42701

Contact: Anthony Schoenling

Owners: Anthony Schoenling 50%, Lee Schoenling 50%

**Ray's Southern Auto Auction, Inc.**

1895 Trox Street, Greensboro, NC 27406

Contact: Loie Ray McMahan Jr.

Owners: Loie Ray McMahan Jr. 100%

**Treasure Coast Auto Auction**

2900 Industrial 33<sup>rd</sup> Street, Ft. Pierce, FL 34946

Contact: Sean Ricks

Owners: David Andrew Ricks 65%, Michael Loudermilk 35%



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### **Regular Member Change of Ownership/Name**

#### **Airport Auto Auction, Inc.**

Previous Owners: Rowena Long 88.8%, Trent Long 5.6%, Tony Long 4%, Amy Long 0.8%, Randall Ward 0.8%,

New Owners: Rowena Long 90.164%, Trent Long 7.650%, Amy Long 1.093%, Randall Ward 1.093%

PO Box 420, Alcoa, TN 37701

Contact: Trent Long

#### **Auto Auction of Montgomery, LLC**

Previous Owners: J. Rex Ingram 65%, Jennie Ingram 15%, Deforrest Ingram 20%

New Owners: Randy Cruse 75%, Taylor Bragan 25%

6142 Troy Highway, Pike Road, AL 36064

Contact: Taylor Bragan

#### **Central Arkansas Auto Auction, Inc.**

Previous Owners: John R. Payton 25%, Delane Hooten 25%, Ricky Davis 25%, Mildred Payton 25%

New Owners: John R. Payton 20%, Delane Hooten 20%, Ricky Davis 20%, Mildred Payton 20%, Cole Hooten 20%

PO Box 250, Beebe, AR 72012

Contact: Debi Hilton

#### **Southeastern Auto Auction of Savannah**

Previous Owners: Wayne DeLoach 33.3%, George Childs 33.3%, Danny Williams 33.3%

New Owner: American Auto Auction Group, LLC / XLerate Group 100%

1712 Dean Forest Road, Savannah, GA 31408

Contact: Charlie Kunkel

### **Regular Member Change of Name Only**

#### **Dealers Auction Xchange of Tampa Bay**

Previous Name: Dealers Auto Xchange, LLC.

6620 CR 52, Port Richey, FL 34668

Contact: Alan Willard

### **Regular Member Change of Name Only (cont)**

#### **Vemo Auto Auctions - Gainesville**

Previous Name: Dealers Auto Auction, Inc.

10100 Cellon Creek Blvd, Alachua, FL 32615

Contact: Brad Neal

#### **Vemo Auto Auctions – Warner Robins**

Previous Name: Vemo Auto Auctions

441 Dunbar Rd. Warner Robins, GA 31093

Contact: Brad Neal

### **Associate Membership Applications Pending**

#### **Cognosos, Inc. (removed from consideration at the meeting)**

1100 Spring St NW, Ste 300A, Atlanta, GA 30309

Contact: Jethro Felton

*Software specializing in Real Time Location Services (Supplier)*

### **Associate Member Change of Name Only**

#### **Direct Automotive Services, LLC**

Previous Name: Direct Auction Services, LLC

101 Jessica Lauren Ct, Hendersonville, TN 37075

Contact: Christy Franklin



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### 7. New Business

#### A. Nominations and Elections

##### a. Officers

- i. President, Wyatt Carter, Richmond Auto Auction
- ii. President Elect, Eric Autenrieth, Carolina Auto Auction
- iii. Vice President, Jacob Warren, Louisiana's 1<sup>st</sup> Choice Auto Auction
- iv. Secretary, Charlotte Pyle, Capital City Auto Auction
- v. Treasurer, Ellie Johnson, Manheim Statesville
- vi. Chairman, Bill McCready, Southeastern Auto Auction of Savannah

##### b. Board of Directors (*all attended*)

- i. Tim Sherk (2020), Music City Auto Auction of Nashville
- ii. Karyn Wrye (2020), Manheim
- iii. Kelly Rodriguez (2020), Greensboro Auto Auction
- iv. (Mr.) Kim Joyce, (2021) Greensboro Auto Auction
- v. Jason Martin, (2021) ADESA Lexington
- vi. Billy Willis, (2021) Greenville Auto Auction

##### c. National Board of Directors

- i. Doug Rodriguez (2020), Dealers AA Chattanooga
- ii. Jerry Barker (2021), Greensboro Auto Auction
- iii. Bill McCready (2022), Southeastern Auto Auction of Savannah

B. NAAA Auto Auction of the Year Award- Louisiana's 1<sup>st</sup> Choice Auto Auction selected for Southern Chapter.  
***Congratulations to John Poteet and his auction.***

#### C. Political Action Committee

***The Southern Chapter won the PAC Cup Challenge (again)! Karyn Wrye gave a legislative update.***

#### D. Autoauctionjobs.com

#### E. Safety

F. All Member Meeting Prize Drawings ***Winners: Jacob Warren (Apple Watch); Theo Jelks (Segway)***

G. Gavel Presentation: ***Bill McCready presented gavel to Wyatt Carter***

H. Warren Young Fellow Presentation: ***Wyatt Carter presents Fellow to Bill McCready***

I. Plaque Presentation: ***Wyatt Carter presents plaque to Bill McCready***

### 8. Old Business and Announcements

#### Upcoming Meetings:

- a. NADA – February 14-17, 2020, Las Vegas
- b. NAAA/CAR Conference – March 24-25, 2020 Las Vegas
- c. NAAA Day on the Hill – May 2020, Washington, DC
- d. NIADA -June 15-18, 2020, Las Vegas
- e. NAAA 2020 Convention – October 6-8, 2020, Sheraton Dallas Hotel, Dallas, TX

9. **Speaker: Michael Daseke, President and CEO of Liquid Motors will be speaking on Trends in Online Wholesale**

10. Adjourn ***Meeting adjourned***