



2015
CAR

2015 NAAA/CAR Conference

MINUTES

Southern Chapter Meetings

Board Meeting: March 18, 2015 10:30-11:30 am

All Member: March 19, 2015 8:00-9:00 am



1. Call meeting to order – *Meeting called to order at 8:00am by Laura Taylor.*
2. Introduction of Officers and Board of Directors
 - a. Officers
 - i. President, Jeff Modjeski, Manheim Dallas - *(did not attend)*
 - ii. President Elect, Laura Taylor, Charleston Auto Auction
 - iii. Vice President, Doug Rodriguez, Tallahassee Auto Auction
 - iv. Secretary, Charlotte Pyle, Capital City Auto Auction - *(did not attend)*
 - v. Treasurer, Joey Hughes, Manheim Statesville
 - vi. Chairman, Joe Guyer, ADESA Charlotte - *(did not attend)*
 - b. Board of Directors
 - i. Wayne DeLoach (2015), Southeastern Auto Auction of Savannah - *(did not attend)*
 - ii. Ryan Mason (2015), Manheim Fort Lauderdale - *(did not attend)*
 - iii. Jerry Barker (2015), Greensboro Auto Auction
 - iv. Robin Treadway (2016), Dealers Auto Auctions
 - v. Wyatt Carter (2016), Sanford Auto Dealers Exchange
 - vi. Sam Chaple (2016), Manheim Nashville - *(did not attend)*
3. Review of Anti-Trust and Conflict of Interest Considerations
Laura Taylor reminded everyone of the above policies.
4. Review and approve the minutes from the Southern Chapter All Member Meeting held September 25, 2014 in Boston.
A motion was made (Robin Treadway), seconded (Wyatt Carter) and approved to accept the minutes.
5. Treasurer's Report - Joey Hughes
Joey Hughes reported on the finances.
6. Secretary's Report – Charlotte Pyle
Laura Taylor reported on the membership applications and ownership changes below.

Regular Membership Applications Pending

Music City Auto Auction of Nashville, LLC

3639 Royal Park Blvd, Springhill, TN 37174

Contact: Alan Willard

Owner: Auto Auction Holdings, LLC 100%

LLC: Tennessee Auto Auction of Nashville, LLC dba Music City Auto Auction of Nashville, LLC

Space Coast Auto Auction, LLC

2870 Electronics Drive, Melbourne, FL 32934

Contact: Joseph A. Pritchett

Owners: Joseph Carlton Pritchett 99%, Joseph Allen Pritchett 1%

LLC: Space Coast Auto Auction, LLC



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Regular Member Change of Ownership/Name

Airport Auto Auction, Inc.

Previous Owners: Rowena Long 90%, Tony Long 5%, Trent Long 5%

New Owners: Rowena Long 88.8%, Trent Long 5.6%, Tony Long 4%, Amy Long 0.8%, Randall Ward 0.8%

Contact: Mike Nelms

1733 Chandler Road, Louisville, TN 37777

Regular Member Change of Name Only

Dealers Auto Auction of Memphis, LLC

Previous Name: Dealers Auto Auction of the South, LLC

Contact: Phillip Butler

2560 Rental Car Road, Memphis, TN 38118

Associate Membership Applications Pending

DEKRA Automotive North America

3901 Roswell Road, Marietta, GA 30062

Contact: Michael Palmieri

International Automotive Remarketers Alliance (IARA)

257 N. Calderwood Street, #316, Alcoa, TN 37701

Contact: Tony Long

Virginia Independent Automobile Dealers Association

4700 Thoroughgood Square, Virginia Beach, VA 23455

Contact: Lois Keenan

A motion was made (Joe Pyle), seconded (Robin Treadway) and approved to recommend the all applications for membership.

7. New Business

A. Political Action Committee (PAC)

Karyn Wrye spoke for a minutes about the PAC.

John Poteet challenged the Southern Chapter to raise \$20,000 for the PAC.

Dave Urban from Morgan Stanley gave a report on the Southern Chapter's investments.

B. Chapter President Elect Training - July 29-30, 2015 at NAAA in Frederick, MD

C. AuctionNet Incentive

D. Auction Standards Training Program - Dealers Auto Auction of the Southwest on March 23-24, 2015. Details and registration are on the NAAA website, www.naaa.com



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- E. Dynamic Leadership Institute – The Broadmoor, Colorado Springs, CO, April 19-20, 2015.
- F. Auction Industry Survey – 81% participation in 2014. Participants in this year’s survey will receive a complimentary registration for the Orlando convention.
8. Old business
Laura Taylor talked about the NAAA committees and encouraged everyone to join a committee.
9. Upcoming meetings:
- NAAA Dynamic Leadership Institute – April 19-20, 2015, Colorado Springs, CO
 - NAAA Day on the Hill – May 1, 2015, Washington, DC
 - National Independent Auto Dealers Association – June 22-25, 2015, Las Vegas
 - NAAA 2015 Convention – September 22-24, 2015, Orlando
10. Prize Drawing: Go Pro
John Poteet of Louisiana’s First Choice Auto Auction won the drawing for the Go Pro.
11. Review of the NAAA Website
Beth Weber gave a short presentation of the content of the NAAA website.
12. Adjourn
The meeting adjourned at 8:48am.