

AutoIMS and HTL Keys Announce Integrated Workflow Solution

Real-Time Connection Offers Efficiency to Commercial Consignors and Auctions

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AutoIMS and High Tech Locksmiths (HTL) announce the launch of an integrated solution streamlining the key ordering process for recovered vehicles entering the vehicle auction marketplace. The new solution provides real-time access to workflow information that includes chain of custody notes and key requests between AutoIMS and HTL — providing transparency to the auctions, consignors and dealers through their preferred information sharing platforms. What has historically been a tedious, fragmented and manual “cut and paste” communications process is now automated and accessible in near real-time.

“Keys continue to drive significant cost concerns and administrative burdens for our clients,” said Joe Miller, VP of Client Experience at AutoIMS. “This new integration provides consignors and auctions with an accurate key status such as keys complete, keys found or redemptions more quickly, thus avoiding unnecessary key cuts. Similarly, the order status will be easier to obtain, approvals streamlined, and issues more quickly resolved – ultimately reducing days to sell.”

Consignors can opt-in to the integrated solution at no additional cost. Once configured, clients can access information, respond and enter their own notes directly into the solution — eliminating the need for additional emails, phone calls, or other communication.

“At HTL we are continuously working to create a seamless experience for our customers,” said High Tech Locksmiths VP of Operations, Ken Garbez. “Our customers want convenient, easy to use tools and solutions that they can trust to help transition recovered vehicles to sold vehicles and we are working to make that process faster and easier than ever before.”

Clients wishing to use this enhancement can contact clientsupport@autoims.com or matthew.yoo@htlkeys.com to request more information and get started.