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Andy White Receives NAAA Auctioneer of the Year Award

National Auto Auction Association honors winner of auctioneering's triple crown



Andy White

INDIANAPOLIS—Andy White has received the National Auto Auction Association's Bernie Hart Memorial Auctioneer Award for 2019. The honor was presented at the organization's 71st annual convention this month.

Named in honor of Bernie Hart, who served as NAAA's executive director for more than 30 years before retiring in 1988, the annual award recognizes the industry's most visible person.

White is only the second auctioneer in history to attain the bid caller's Triple Crown — winning the 2013 International Auctioneer Championship, the 2016 World Livestock Auctioneer Championship, and the 2017 World Automobile Auctioneer Championship. He has also been awarded the most respected professional designation an auctioneer can acquire, the Certified Auctioneer Institute or "CAI," and is past president of the Ohio Auctioneers Association.

Growing up on a farm in his native Ashland, Ohio, White regularly accompanied his father David to the county fair where, once the elder White became engaged in conversation with his fellow farmers, the young boy would slip away to his favorite spot — the front row at the livestock auction. There his dad would always find him, staring at the auctioneer, mesmerized by the rhythmic chants.

That fascination remained dormant through graduation from Ashland High School, but reemerged at a time White was questioning his choice to pursue a degree in agriculture education at Ohio State University. During a visit home he read a pamphlet for the Missouri Auction School and decided to attend its intensive nine-day course.

After graduating in 2002, White took the gavel firmly in hand, never doubting the decision to follow his childhood dream. He completed a real estate course a year later and then served a one-year apprenticeship with Steve Andrews of Andrews Auctioneers to obtain his Ohio auctioneer's license.

Since then, White has spent a full-time career on the block. Although specializing in agricultural real estate and equipment auctions, he's also a contract auctioneer for Akron Auto Auction, the Barrett-Jackson collector car auctions, The World Clydesdale Association, Williams and Williams Worldwide Auction Company, and several other national organizations. He is also co-owner of RES Auction Services with Joseph Mast.

When he isn't busy calling bids, White spends time with his wife Megan in the house they built next to his boyhood homestead, remaining active in the family farm and hoping to instill his passion for agriculture and auctioneering in their three sons.

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